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PRESENTATION

The Port of Barcelona plays a fundamental role as a facilitator of foreign trade for the companies of our country. In this regard, it has been organising trade missions to the markets with the highest growth prospects for more than twenty-five years.

This type of promotion, already consolidated in the internationalization strategy of the Port and its Logistics Community, allows us to act as a launch pad to introduce and strengthen the presence of Catalan companies overseas, and to develop and commit to the Strategic Plan of the port, which aims to "be the first EU regional distribution centre in the Mediterranean".

The format in which the missions are developed, and the flexibility to adapt to the circumstances of each country, is an opportunity to show the positioning of the port and its future, divulge the services offer of our logistics community and settle on spaces for collaboration in the business and institutional sphere, in order to contribute increasing our country's foreign trade.

The trade mission of the Port of Barcelona, as a promotional tool, has contributed to the internationalization of our hinterland's economy. It facilitates the companies' entry to new markets and discover new and appealing business opportunities.

The assessment results from the missions have shown that the port is not only Catalonia's leading infrastructure but also a powerful business catalyst. It works to promote and improve the positioning of its clients internationally, becoming a strategic ally for both the industry and commerce of our country.

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ARGENTINA'98.TUNISIA'99.CHINA'00.MOROCCO'
01.MEXICO'02.TURKEY'03.
INDIA'04.BRAZIL'05.MOROCCO'08.
ALGERIA'08.EGYPT'09.TUNISIA'10.

TURKEY'11.BRAZIL'12.COLOMBIA'13.MEXICO'14.
CHILE'15.PANAMA-CUBA'16.
ARGENTINA-URUGUAY'17.
VIETNAM'18.JAPAN'19.
Port Summit Trade Mission Colombia'20.
Port Summit Trade Mission South Korea'21
THAILAND'22.INDIA'23
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TRADE MISSION **PORT DE BARCELONA** Port Authority

MUMBAI

16TH - 18TH OCTOBER | 2023





































TRADE MISSION INDIA / MUMBAI 2023



INDIA TRADE MISSION

The twenty-fifth trade mission led by the Port of Barcelona has focused, once more, on a country in the Asia-Pacific area, thus responding to the interests of its Port Community and its business network. The trade mission was carried out entirely in Mumbai, the largest city in India and the country's commercial and cultural capital, from October 16 to 18.

Hosting a profile of companies predominantly from the port logistics sector, the delegation, mainly composed of logistics operators, was chaired by the President of the Port of Barcelona, Lluís Salvadó, and the Minister of Territory of the Government of Catalonia, Ester Capella. The delegation also included the presence of the President of the Port of Tarragona, Saül Garreta.

The mission aimed to ease the entry in this market, fostering new business opportunities and strengthening institutional relations with Indian authorities. This year, taking advantage of the simultaneity of date and location, the participation in the "Global Maritime India Summit" was integrated into the mission schedule. At this congress, the Port of Barcelona played a significant role and gained visibility both in the conference program and the exhibition area.

India, the world's most populous country with more than 1.4 billion inhabitants, is highly attractive for our companies. Its status as one of the world's largest economies and its growth prospects have consolidated it in the list of emerging Asian countries. It is worth noting that the country is modernizing its main productive sectors and has committed to developing strategic initiatives such as the "Maritime India Vision 2030", an ambitious plan to resize and update its port and logistics infrastructures, which creates new opportunities for our companies. In this context, some of the sectors that offer the most attractive business opportunities are the chemical/biotechnological ones, the pharmaceutical and food industries, infrastructures, and logistics.

Currently, the Port of Barcelona leads trade between Spain and India, channelling 41% of the maritime bilateral trade between both countries regarding value of the goods. In 2022, the exchange of products amounted to 2.3 million tonnes and 130,000 TEUs, with a value of 2.3 billion euros. India is the second commercial ally of the Port of Barcelona in Asia, which has four regular maritime services connecting it with the ports of Mumbai and Nhava Sheva.





Members of the institutional delegation





PORT OF BARCELONA DELEGATION MEMBERS

The mission, focused on establishing business and institutional contacts and promoting the Port of Barcelona, was composed of 49 professionals and executives from the logistics and port sector, importing/exporting companies, industry press, as well as public and private entities.

The institutional delegation was composed of:

Ms. Ester Capella, Minister of Territory of the Catalan Government

Mr. Marc Sanglas, Secretary of Mobility and Infrastructure of the Government of Catalonia

Mr. Luís Salvadó, President of the Port of Barcelona

Mr. Antonio Llobet, President of the Official College of Customs Agents and Commissioners of Barcelona

Mr. Javier Vidal, President of the Association of Port Stevedoring Companies of Barcelona

Mr. Emilio Sanz, President of the Association of Freight Forwarders of Barcelona

Mr. Salvador Richart, President of the Association of Shipping Agents of Barcelona

Mr. Josep Carles Llagostera, Administrator of Barcelona Customs

Mr. Saül Garreta, President of the Port of Tarragona

Mr. Jorge Guerrero, General Director of the Logistics Intermodal Center of Barcelona

Mr. Josep Ma Gomes, Director of the Internationalization Area of the Barcelona Chamber of Commerce

This year's mission also featured the participation of a press delegation comprised of six media outlets from the port logistics sector:

- -Diario de Puerto
- -El Canal Marítimo y Logístico
- -Got Carga
- -El Mercantil
- -Transporte XXI







Lluís Salvadó's intervention at the Business Conference





SPONSORS

In organising this multi-sectoral mission, the Port of Barcelona has had the support of the Embassy of Spain in India, the Catalan Government and ACCIÓ, the Embassy of India in Spain, Mumbai Port Authority, Casa Asia, ICEX, Foment del Treball, the Chamber of Commerce of Barcelona, the Spain-India Council Foundation, Bombay Chamber of Commerce and Industry, Federation of Freight Forwarders Associations' India, and Brihanmumbai Custom Brokers Associations, as well as the sponsorship of the Consortium of the Zona Franca of Barcelona, Masiques Companies, Transcoma Shipping, and the College of Customs Agents of Barcelona.

BUSINESS SEMINAR

The business event "India-Spain/Catalonia: New business opportunities," held at the Taj Mahal Hotel in Mumbai on Tuesday, October 16, provided an opportunity to showcase the maritime and logistics services of the Port of Barcelona to the business and associations network and to the institutions and public entities of India, in addition to exploring business and investment opportunities in both countries and cities.

The official inauguration of the mission, with the celebration of the Business Conference, was attended by about 120 executives and professionals, mainly institutional and business representatives from the transport and logistics sectors.

The event, which presented the solutions offered by the Port and its Logistic Community to the country's importers and exporters, was chaired by the Consul General of Spain in Mumbai, Fernando Heredia. Among the participants is also worth mentioning:

- Ms. Ester Capella, Minister of Territory of the Catalan Government
- Mr. Shyam Jagannathan, Director General of Shipping of the Ministry of Ports, Shipping and Waterways of the Government of India
- Capt. Bhabatosh Chand, Dy Conservator of the Mumbai Port Trust
- Mr. Anil Radhakrishnan, Board member and Chairman of Logistics committee of the Bombay Chamber of Commerce and Industry
- Mr. Lluís Salvadó, President of the Port Authority of Barcelona
- Ms. Carla Salvadó, Deputy General Manager Marketing and Commercial Dept.

Presentation/ Private meeting with the automotive sector







In the presentation of the Port of Barcelona, Carla Salvadó, Deputy General Manager of Marketing and Commercial at the Port of Barcelona, summarized in four points the strengths of Barcelona as a strategic logistic hub to access the European market: the geographical location, the concentration of logistic infrastructures in the same territory, the port's high connectivity with reduced distribution costs and the lower carbon footprint compared to logistic chains passing through Northern Europe, and the existence of significant clusters.

In the afternoon, after the networking lunch, two sectoral presentations were held, each attended by 15 people.

One was aimed at the operators in the Indian automotive sector, where Carla Salvadó, Deputy General Manager of Marketing and Commercial at the Port of Barcelona, and Miquel Tarragona, General Manager of Setram, highlighted the importance of the automotive sector to the Port of Barcelona, Catalonia and Spain, being the second-largest car producer in Europe. They also outlined the Port of Barcelona's value to this growing market with a very promising future.

In parallel, Eduard Rodes, director of the European School - Intermodal Transport, led the meeting aimed at top executives of the port logistics sector associations, to whom he introduced the "Port Virtual Lab" platform, a leader in logistic training through simulation to manage the operations of the entire logistics chain.







SIGNATURE OF AGREEMENTS

During the mission, various collaboration agreements were signed between Catalan and Indian associations. On the one hand, Antonio Llobet, the Barcelona Customs Agents Association President, signed an agreement with the Brihanmumbai Custom Brokers Association. On the other hand, Emili Sanz, the Barcelona Freight Forwarders Association President, was responsible for signing an agreement with the Federation of Freight Forwarders Associations in India. Both entities represented by their president Mr. Dushvant Mulani.

Barcelona Freight Forwarders Association (ATEIA-OLTRA) Federation of Freight Forwarders Associations in India (FFAI)

Barcelona Customs Agents Association (COACAB) Brihanmumbai Custom Brokers Association (BCBA)

Additionally, Eduard Rodés, Director of the European School-Intermodal Transport, signed an agreement with the Federation of Freight Forwarders Associations in India to address the need for better-trained, qualified, and digitalized port communities. This aims to improve the commercial relationship between Spain and India, making transactions more efficient and fruitful. The agreement includes the promotion of joint activities in the field of training and the execution of a pilot training course on international trade operations, focusing on transactions between India, Europe, and Mediterranean countries.

European School - Intermodal Transport; Director Federation of Freight Forwarders Associations in India

Regarding the establishment of a cooperation agreement between the Port of Barcelona and the Port of Mumbai within the framework of the Global Maritime India Summit, the presidents of both port authorities met and signed a letter of intent, pending approval and validation of the MOU (Memorandum of Understandingby) the legal department of the Ministry of Transport of both countries.

In this sense, a Memorandum has been drafted between both port communities to establish a collaboration plan to carry out a cooperation process in areas of common interest.

Port of Barcelona; President of Port of Barcelona, Mr. Luís Salvadó Mumbai Port Trust; President, Mr. Shri Rajiv Jalota

Port of Barcelona – Mumbai Port meeting









WORK AGENDA AND MEETINGS

The members of the Port delegation held various meetings that resulted in a balance that can be qualified, once again, as satisfactory. In this regard, the 8.1 overall **rating of the mission**, resulting from the 27 questionnaires received, makes it one of the highest-rated.

BUSINESS CONTACTS

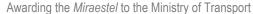
During the mission, 22 private agendas were developed. The members of the Port delegation, parallel to the mission program, held various private meetings with their clients and agents established in Mumbai. Likewise, they were also able to maintain business contacts with companies and institutions from the logistic-port sector during the networking lunch, which took place after the Business Conference, and at the Port of Barcelona's stand during the Global Maritime India Summit (GMIS) event.

PARTICIPATION AT THE GLOBAL MARITIME INDIA SUMMIT

With this trade mission, the Port of Barcelona has reaffirmed its strength as an international logistics hub of reference, being the only port from the Mediterranean and southern Europe with a stand and with a numerous and active presence of the Catalan Port Community.

This event, the most important in the sector in India, is an annual gathering of the Indian and international maritime community to address key industry issues and exchange ideas to advance the sector. Driven by the Ministry of Ports, Shipping and Waterways of the Government of India, the Federation of Indian Chambers of Commerce & Industry (FICCI), and the Indian Ports Association (IPA), the GMIS2023 congress brought together global maritime players, public and regulatory entities, and sector and industry opinion leaders.

The members of the Port delegation had a prominent presence at this fair, participating as speakers in various conferences, and holding several meetings with companies and institutions from the Indian logistics sector, to share knowledge, promote joint innovation, and seek business opportunities.









The location of the Port of Barcelona's stand, facing the Port of Nhava Sheva (one of India's main ports) and next to the Directorate General of Shipping, generated significant traffic from professionals in the sector interested in learning about the facilities and services of the Port of Barcelona.

Regarding the working meetings held by the companies of the delegation at the stand, it is worth highlighting the meeting of representatives from the customs sector of the Barcelona Port Community with the customs officials of India. In this meeting, they confirmed the importance of Spain being considered a low-risk country for its exports to the subcontinent.

Mr. Dhirenda Garbyal, Comissioner of Customs – Jawaharlal Nehru Customs House

Mr. Anupam Prakash, Joint Secretary (Customs) CBIC - New Delhi

Mr. Shri Rajesh Pandey, Pr. Commissioner of Customs Nhava Sheva (JNCH Customs)

Mr. Pashupati Nath Pandey, Principal Commissioner of JNCH Customs

The members of the delegation from the Catalonian Government met with BAA Training India and Air India, which has two operations centers (Mumbai and Delhi).

Mr. Ravi Sharma, Director de BAA Training India

Mr. Sumeet Gosain, Head of Sales - Air India

Mr. Achin Arora, Head Corporate/ SME & TMC Business India - Air India

Regarding the GMIS2023 conference program, the dialogues, forums, and exchange of experiences in which the Port of Barcelona and the Port of Tarragona participated were:

- Roundtable on Global Economic Corridor
 Mr. Eduard Rodes, Director of the European School Intermodal Transport
- Session Developing Ports for the Future
 Mr. Lluís Salvadó, President of Port of Barcelona
- Special Session with Maharashtra
 Ms. Carla Salvadó, Deputy General Manager of Marketing and Commercial at the Port of Barcelona
- Global CEO's Forum
 - Mr. Lluís Salvadó, President of the Port of Barcelona
 - Mr. Saül Garreta, President of the Port of Tarragona
 - Mr. Eduard Rodés, Director of the European School Intermodal Transport







INSTITUTIONAL MEETINGS

During the 3 days of the mission, the members of the institutional delegation were able to meet with:

- Mr. Anil Radhakrishnan, Board Member and Chairman of Logistics Committee Bombay Chamber of Commerce and Industry
- Capt. Bhabatosh Chand, Dy Conservator Mumbai Port Trust
- Mr. Shyam Jagannathan, General Director Directorate General of Shipping (Ministry of Ports, Shipping and Waterways of the Government of India)
- Capt. R.K. Muduli, Nautical Advisor Directorate General of Shipping
- Shri Ajitkumar Sukumaran, Chief Surveyor Directorate General of Shipping
- Mr. Upadhye Bhagwant, General Manager Adani Ports
- Mr. Vinay Kantheti, Additional Comissioner Customs Jawaharlal Nehru Customs House
- Capt. Pankaj Mehrotra, CEO Samsara Group Corporation
- Mr. Mukesh Oza, President & CEO Samsara Group Corporation
- Mr. Vivek Chawla, Director Indian Maritime University, Mumbai Port Campus

Also, as part of the mission, visits were made to:

INDIAN INSTITUTE OF TECHNOLOGY BOMBAY - ITTB

The highest institutional representatives of the Port delegation visited the Mumbai Institute of Technology, where they were received, among others, by:

Mr. Shyam Jagannathan, General Director

Mr. Amit Agrawal, Institute Chair Professor, Department of Mechanical Engineering

Mr. Deepankar Choudhury, Head Department of Civil Engineering

Mr. Virendra Sethi, Professor, Centre for Environmental Science & Engineering

Mr. Santosh Gharpure, Professor In-Charge SINE and Professor, Department of

Chemistry IIT Bombay. Society for Innovation & Entrepreneurship

The ITTB meeting, specializing in degrees, masters, and PhDs with more than 13,000 students from Asia, Africa, and Europe, provided a firsthand look at; on one hand, its own model of innovation drive, and on the other, its simulators for land and maritime transport. The visit to the maritime simulator allowed for an understanding of how sea conditions affect port infrastructures, valuable information for improving planning and port management, and especially relevant now when the global climate emergency is altering conditions that were usual until now.

Meeting with the official estate







MAHINDRA

Given that vehicle traffic is one of the most significant for the Port of Barcelona, the president of the Port of Barcelona, Lluís Salvadó, the Deputy General Manager of Marketing and Commercial, Carla Salvadó, along with the delegation from the ministry, and representatives of the Port of Tarragona held a working meeting with the head of logistics at Mahindra, one of the world's largest automotive companies.

Mr. Sanjeev Ganguly, General Manager Operations, Exports Logistics

In the meeting, they analysed the logistics chains that the Catalan port uses as a distribution hub. Currently, Mahindra exports cars to Europe through ports in the northern part of the continent, but the company's increasing expansion in this market and the foreseen expansion in Africa make the Port of Barcelona a particularly attractive point to operate, being a logistic distribution hub for the automotive industry.

VISIT TO THE PORT OF MUMBAI

The Port of Barcelona delegation had the opportunity to visit the Port of Mumbai (also known as Mumbai Port Trust), which shares a very high percentage of all the container cargo handled in the Maharashtra region with the Port of Nhava Sheva.

Members of the Port of Barcelona delegation were able to see its port facilities and potential on-site, as well as exchange information with the top executives of this port about their respective port areas and their commitment to excellence.

Mr. Hande, Chief Traffic Manager Port

Mr. Sarbodaman Mujherjee, Assistant Director, Strategic Alliance Port

The Port of Barcelona delegation concluded the visit with a brunch at the cruise terminal offered by the Mumbai port authority.





Visit to the Mumbai Port's facilities





CALENDAR AND WORK PROGRAMME



PORT DE BARCELONA SCHEDULE **Trade Mission & Summit Maritime India**

ACT. 14 th October. Rev.3

Sunday 15 Oct.	Monday 16 Oct.	Monday 16 Oct.	Tuesday 17 Oct.	Tuesday 17 Oct. SUMMIT	Wednesday 18 Oct.	Wednesday 18 Oct. SUMMIT	Thursday 19 Oct.
04:55 h Arrival Mumbai	09:50 h Meeting Samsara Group Corporation LOC.: Taj Chambers Lounge (Tower) Sr. Capt. Pankaj Mehrotra, CEO Sr. Mukesh Oza, presidente y CEO	BUSINESS & INSTITUTIONAL SESSION		AGAFAR PASSAPORT i VISAT 07:45 h. Meeting hall hotel and departure to GMIS	07:30 h. Meeting hall hotel and departure for Mahindra VAN1. LLS, AF, JB, SG + NB, NL, JJM + translator	AGAFAR PASSAPORT I VISAT	02:30 h Meeting hall hotel and Departure to the airport 03:30 h Arrival at the airport
06:45 h Arrival at the hotel (Colaba) Tai Mahal Palace & Tower	PAX.: LLS, translator, CS + NB, NL, JJM 10:00 h Meeeting Directorate General of Shipping LOC.: Chambers Floor - Vetiber Room (Tower) Mr. Shyam Jagannathan, Director General Others executives PAX. LLS, translator, Gencat (EC, MS), AF, SG, JB, + NB, NL, JJM	Taj Mahal Palace - Crystal Room (1st floor) 11:30 h Register & Coffee 12:00 h Business conference & lunch INDIA-SPAIN/CATALONIA: NEW BUSINESS OPPORTUNITIES Presenter: Suprio Bose Speakers/representatives (10'):		08:30 h Arrival at the GMIS 08:30 - 09:30 h. Registration & Assembling 60 pax./aprox. Port de Barcelona delegation 08:30 - 17:30 h. EXHIBITION AREA A. STAND PORT de BARCELONA, Num. A-28 09:30 - 12:00 h. Inaugural session	VAN2: Gencat 09:00 - 10:30 h. Extenal Meeting: Mahindra LOC. HQ. 10:30 h. Departure to GMIS	09:00 h. Meeting hall hotel and departure to GMIS 10:00 - 17:30 h. EXHIBITION AREA A. STAND PORT de BARCELONA, Num. A-28 * Free slot for optional B2B meetings	Return to Barcelona Mumbai – Istanbul – BCN 06:35 - 10:50 h TK721
	11:00 h Press conference & interview LOC.: Chambers Floor - Vetiber Room (Towe)	Consulate General of Spain in Mumbai Territory of the Catalan Government Directorate General of Shipping Mumbai Port Trust (*) Bombay Chamber of Commerce and Industry Port Authority of Barcelona "Port de Barcelona:	12:00 h Visit exhibition area and conference	H. Prime Minister of India LOC. GMIS - TBC room 13:00 - 14:00 h. Lunch (by invitation only) LOC. TBC PAX. Port de Barcelona institutional delegation	VAN1. LLS, AF, JB, SG + NB, NL, JJM + translator 10:30 h. Departure to "Sonrisas to Barcelona" VAN2: Gencat 11:00 h Visita & lunch Coffee "Bombay to Barcelona"	* Commercial Meetings - Port de Barcelona 11:00 h Meeting Central Board of Customs LOC: GMIS - Stand Port BCN . Núm. A.28 (tbc) Mr. Dhirenda Garbyal, Comissioner of Customs Jawaharlal Nehru Customs House	08:30 - 17:30 h. EXHIBITION AREA A. STAND Num. A-28 PORT de BARCELONA
12:00 h Meeting hall hotel and departure 12:20 h Arrival at the restaurant "The Clearing House "		Your logistics partner in Europe and the mediterranean sea" 13:30 h Signatures Association	LOC: GMIS PAX.: President, translator (Vijay Bhaguram) + NB, NL, JJM	(*) 13:00 - 14:00 h. Networking break LOC. TBC PAX. Port de Barcelona delegation	12:00 h Session: Sonrisas de Mumbai project 13:30 h. Departure to Mumbai Port Trust	PAX.: ALL, IG, JCLL, JMM 13:00 h Free lunch	
12:30 h Delegation's work meeting Speakers: MG, Consul; Minister, Counselor, President 13:00 h Lunch at the same restaurant		14:00 h Lunch networking LOC: Taj Mahal Palace - Crystal Room PAX. attendees Business conference VIP table 01: speakers VIP table 02: ALL, ES, JCLL, MS, SG, SR, XV, + Adani Port, Customs House, Consejero,	(*) 14:00 - 16:00 h Meetings Gencat LOC: GMIS - Stand Port BCN . Núm. A.28 PAX.: Gencat/TES 14:00 h. BAA Training India 16:00 h. Air India (* Press delegation Port)	14:00 - 15:30 h. Session" Developing ports future" LOC. TBC • Mr. Lluis Salvadó president Port of Barcelona (*) 14:00 - 15:25 h. Special Session: Maharashtra LOC. TBC • Ms. Carla Salvadó, Deputy General Manager	12:30 h Meeting Mumbai Port Trust LOC: GMIS - Stand Port BCN . Num. A.28 Mr. Shri Rajiv Jalota, President PAX.: LLS, translator (Vijay Bhaguram), AF, ALL, ES, JB, JCLL,MG, SG, SR, XV, + NB, CS	14:30 h Departure from congress PAX. Delegation Port de Barcelona (VAN1 + Bus)	
15:00 h Tour&visit Mumbai	15:00 Meeting hall hotel and departure IITB 16:00 h External Meeting: Visit ITTB LOC.: HQ Mr. Shyam Jagannathan, Director General PAX. LLS, translator, Gencat, AF, JB, SG + NB, NL, JJM	(*) 15:30 h Private Meeting: Pesentation Automotive sector LOC: Taj Mahal Palace - Crystal Room (Big) • Miquel Tarragona, General Manager SETRAM • Carla Salvadó, Deputy Dir. Commercial and Marketing Dpt (*) 15:30 h Private Meeting: Port Virtual Lab		15:30 - 17:30 h. GLOBAL CEO's FORUM (By invitation only) LOC. TBC • Mr. Lluis Salvadó, president Port of Barcelona • Mr. Saül Garreta, president Port of Tarragona • Mr. Eduard Rodés, director of Escola Europea Intermodal Transport PAX: Special institutional delegation Port (TBC)		15:00 h Visit to the facilities of the Mumbai Port LOC.: TBC access door PAX.: delegation Port de Barcelona + Gencat/TES Mr. Hande, Chief Traffic Manager Port Mr. Sarbodaman, Assistant Director, Strategic Alliance Others executives Mumbai Port Trust	15:05 - 17:45 h Istanbul - Barcelona TK1855
20:00 h Meeting hall hotel at departure 20:30 h Port de Barcelona private dinner, Khyber restaurant		LOC: Taj Mahal Palace - Crystal Room (Small) PAX. ALL, ES, EV, IG, SR, XV • Eduard Rodes, Director - Escola Europea Intermodal Transport		17:30 h OPTIONAL - Departure to the hotel (if not Gala Dinner) 18:00 h Gala Dinner - GMIS		17:00 h Departure to the hotel	
(Dress code: casual) PAX: LLS, Gencat, AF, ALL, AS, CS, EB, ER, ES, EV, IA, JB, JCLL, JMG, JG, JMM, MG, NB, NL, SG, SO, SR, XV + Consul General, Consejero		20:00 h Meeting hall hotel at departure (*) 20:30 h Press private dinner Mahesh Lunch Home, Fort PAX.: AV, DS, EGH, FV, JC, JJM, JM, NB,		LOC. TBC hour/room PAX. Port de Barcelona delegation (Dress code: casual) 20:30 h Departure from GMIS to the hotel 21:30 h Arrival at the hotel		17:30 h Arrival hotel 19:30 h Meeting hall hotel 20:30 h Delegation closing dinner Gallops Restaurant (Dress code: casual)	17.45 h Arrival to Barcelona

























































Agenda

MONDAY, 16 TH. OCTOBER TAJ. MAHAL PALACE & PALACE HOTEL - Crystal Room. 1st floor.

11:30 AM	REGISTRATION
12:00 PM	BUSINESS CONFERENCE: "INDIA-SPAIN/CATALONIA: NEW BUSINESS OPPORTUNITIES" Appropriate framework to join the highest representatives of the administrations and entities linked to the logistics sector and international trade of Spain/Catalonia and India, as well as managers of both port communities, with the aim of exchanging experiences and exploring new business and investment opportunities.
	 Mr Fernando Heredia Noguer, Consul General, Consulate General of Spain in Mumbai Ms. Ester Capella, Minister of Territory of the Catalan Government Mr. Shyam Jagannathan, Director General of Shipping of the Ministry of Ports, Shipping and Waterways of the Government of India Capt. Bhabatosh Chand, Dy Conservator of the Mumbai Port Trust Mumbai Port Trust (*) Mr. Anil Radhakrishnan, Board member and Chairman of Logistics committee of the Bombay Chamber of Commerce and Industry Mr. Lluís Salvadó, President of the Port Authority of Barcelona
	Presentation Port de Barcelona: "YOUR LOGISTICS PARTNER IN EUROPE AND THE MEDITERRANEAN SEA"
01:30 PM	SIGNATURES - ASSOCIATIONS
02:00 PM	COCKTAIL-LUNCH NETWORKING
03:30 PM 04:30 PM	 PRESENTATION AUTOMOTIVE SECTOR (by invitation only) Mr. Miguel Tarragona, General Manager SETRAM Ms. Carla Salvadó, Deputy Director of the Commercial and Marketing Department, of the Port Authority of Barcelona
	Presentation: "PORT DE BARCELONA AUTOMOTIVE LOGISTICS HUB"
03:30 PM 04:30 PM	 PRESENTATION: Port Virtual Lab (by invitation only) Mr. Eduard Rodes, Director of Escola Europea Intermodal Transport
-	

Companies members of the delegation Port of Barcelona:

INSTITUTIONAL DELEGATION: ACVB (Consignee Agent Association of Barcelona) • AEEPB (Stevedoring Companies Association of Barcelona) • AMEC (Association of the Internationalized Industrial Companies) • ATEIA-OLTRA (Freight Forwarder and Logistic Operators Association of Barcelona) • CHAMBER OF COMMERCEOF BARCELONA • COACAB (Port Customs Agent Association of Barcelona) • CUSTOMS OFFICE OF BARCELONA • GOVERNMENT OF CATALONIA • PORT DE BARCELONA • PORT DE TARRAGONA • CENTRO INTERMODAL DE LOGÍSTICA (ZAL Port de Barcelona)

• PORT DE BARCELONA • PORT DE TARRAGONA • CENTRO INTERMODAL DE LOGISTICA (ZAL PORT de Barcelona)

ENTERPRISES DELEGATION: ADUAPORT • CARGO CLUB FORWARDERS S.L. • ESCOLA EUROPEA – INTERMODAL

TRANSPORT • FORWARDING CONDAL • GUARDIOLA CONSULTORES • HUTCHISON PORTS BEST

• MASIQUES SERVICIOS LOGÍSTICOS Y ADUANEROS SL • TRANSCOMA SHIPPING • NAVOZYME • QUIMIDROGA • RIERA ROURA • SETRAM SUN PHOTOVOLTAIC SYSTEMS • TRANSITAINER • TVS

PRESS PORT-LOGISTICS SECTOR: DIARIO DEL PUERTO • EL CANAL • EL MERCANTIL • GOT CARGA • TRANSPORTE XXI

REGISTER ONLINE FOR FREE HERE and FOR FURTHER INFORMATION:

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GLOBAL Maritime India Summit 2023

17th October 2023 – 19th October 2023 MMRDA Ground, Bandra Kurla Complex, Mumbai

TUESDAY 17 th.

INAUGURATION: Port de Barcelona Delegation

0830 hrs – 0930 hrs	Conference Registration & Assembling
0930 hrs – 1200 hrs (SLOT 1, Hall 1)	Inauguration Session
1200 hrs – 1300 hrs	Networking Break

SESSION: Eduard Rodes

1300 hrs – 1400 hrs (SLOT 2, RT1, Brahmaputra Lounge)	Global Economic Corridors Roundtable (by Invitation only)	
Session Chair	Shri Sarbananda Sonowal, Hon'ble Minister of Ports, Shipping & Waterways & AYUSH, Government of India	
Convener	Shri Venkatesapathy S, Director (IC & CS), Ministry of Ports, Shipping & Waterways, Government of India	

SESSION: Lluís Salvadó

1400 hrs – 1525 hrs (SLOT 3, TS1, Hall 2)	Hall 2) Sustainability initiatives across the supply chain The need for stronger cyber security measures in ports and terminals Analysing the challenges and benefits of rail & port automation Global best practices in smart port operations: drones			
Session Chair	Shri Sarbananda Sonowal, Hon'ble Minister for Ports, Shipping and Waterways, Government of India			
Convener	Mr Sanjay Sethi, Chairman, Jawahar Lal Nehru Port Authority (Moderator)			
	 Mr T K Ramachandran, Secretary, Ministry of Ports, Shipping & Waterways, Government of India Mr Knut Arild Hareide, Director General of Shipping and Navigation, Government of Norway Mr Lluís Salvadó Tenesa, President, Port of Barcelona Mr René Piil Pedersen, Managing Director, AP Moller Singapore Pvt Ltd Mr Dhruv Kotak, Chairman (Ports & Shipping), FICCI Committee on Transport Infrastructure and Managing Director, JM Baxi Group Mr Rizwan Soomar, Chairman, FICCI Committee on Logistics & CEO & MD – India Subcontinent & Sub-Saharan Africa, DP World Mr Subrat Tripathy, Chief Executive Officer – Ports, Adani Ports & Special Economic Zone Limited 			

SESSION: Carla Salvadó

Surprising Autonomy a value of wife Dotonoo Engineering				
1400 hrs –1525 hrs (SLOT 3, SS1, Hall 4)	Special Session with Maharashtra Understanding current challenges in Maharashtra's ports, transportation and industrial sectors including infrastructure bottlenecks. Industry resilience: Identifying the ways to enhance the resilience of Maharashtra's industries.			
Session Chair	Shri Sanjay Bansode, Hon'ble Minister of Ports, Government of Maharashtra			
Convener	Mr Rajiv Jalota, Chairman, Mumbai Port Authority			
Co- Convener	Mr Parrag Jaiin Nainutia, Principal Secretary (Transport & Port), Government of Maharashtra Mr Shardul Fadnavis, Partner, PwC			
Moderator				
	1. Dr Harshdeep Kamble, Principal Secretary- Industries & Mining, Government of Maharashtra 2. Smt. Jayashree S Bhoj, Secretary - Tourism and Cultural Affairs Department, Govt. of Maharashtra 3. Mr K V Natarajan, Project Director, Karanja Terminal 4. Mr K K Dave, Sr. VP & Unit Head, JSW Jaigarh Port Ltd 5. Mr Ameya Pratap Singh, Managing Director, Yogyatan Ports 6. Mr Aashim Mongia, Director, West Coast Marine Yacht Services Pvt. Ltd 7. Mr Niraj Bansal, CEO, Hazira Port, Adani Ports and SEZ 8. Mr Kapil Khandelwal, CEO, Dighi Port, Adani Ports and SEZ 9. Ms Carla Salvado, Deputy GM - Commercial and Marketing, Port Authority of Barcelona			

SESSION: Lluís Salvadó, Saül Garreta, Eduard Rodés

1530 hrs – 1730 hrs (SLOT 4, RT1, Hall 6)	GLOBAL CEO's FORUM (By Invitation Only)

WEDNESDAY 18 th.

CONSEJERO

1230 hrs – 1400 hrs (SLOT 2, RT4, Hall 6)	Roundtable with Europe (by invitation only)		
Session Chair	Shri Suman Bery, Vice Chairman, NITI Aayog (virtual) Shri Ajith Sukumaran, Chief Surveyor, Government of India Shri Ash Mohomad, Deputy Director General of Shipping (Coord), Directorate General of Shipping, Government of India, Mumbai		
Convener Co-Convener			



DELEGATION COMPANIES PORT OF BARCELONA



PORT DE BARCELONA DELEGATION

TRANSCOMA SHIPPING A, Mr. IVAN ALOS MARTIN CONSIGNEE AUTORITAT PORTUARIA DE TARRAGONA B. Mr. JOAN MARIA BASORA ROBERT BERNET CELDA General Manager Consignee Consignee
AUTORITAT PORTUARIA DE TARRAGONA JB Mr. JOAN MARIA BASORA ROBERT General Manager Consignee ACCIÓ SB Mr. SURRIO SURRIO SUN PHOTOVOLTAIC SYSTEMS BB Ms. BRIGITEROSE BRUGEROLLES Managing Director Catalan Government BB Ms. BRIGITEROSE BRUGEROLLES Managing Director Catalan Government BB Ms. BRIGITEROSE BRUGEROLLES Managing Director Catalan Government BC Catalan Government Catalan Go
AUTORITAT PORTUARIA DE TARRAGONA JB Mr. JOAN MARIA BASORA ROBERT Director of Corporative Delevopement and Sustainable Sustain
TRANSCOMA SHIPPING EB Mr. SUPRIO BOSE Managing Director Catalan Government SUN PHOTOVOLTAIC SYSTEMS BB Ms. BRIGHTEROSE BRUGEROLLES Management Director Energy Environment PORT DE BARCELONA NB Ms. MARIA NURIA BURGUERA BLAY Communication Director institution GENERALITAT DE CATALUNYA EC Ms. ESTER CAPELLA FARRE Minister of Territory of the Catalan Government GOT CARGA JC Ms. JUDITH CONTEL AMARO Publisher Communication FORWARDING CONDAL SA MC Mr. MICHAEL CORELL ESCOBES CEO OTHER PORT DE BARCELONA MF Ms. MONICA FORNELLS PUJOL Responsible of the Presidential and Institutional Institution Institution PORT DE BARCELONA MF Ms. MONICA FORNELLS PUJOL Responsible of the External Relations Department PORT DE BARCELONA MF Ms. MANUEL JORGE GALAN LOSADA External Relations Manager Institution AUTORITAT PORTUARIA DE TARRAGONA SG Mr. SAUL GARRETA PUIG President Institution GENERALITAT DE CATALUNYA EG Mr. ERIC GOMEZ PEREZ GENERALITAT DE CATALUNYA GENERAL
SUN PHOTOVOLTAIC SYSTEMS BB Ms. BRIGITTE ROSE BRUGEROLLES Management Director Institution GENERALITAT DE CATALUNYA EC Ms. ESTER CAPELLA FARRE Minister of Territory of the Catalan Government GOT CARGA JC Ms. JUDITH CONTEL AMARO Publisher Communication Director Institution GOT CARGA JC Ms. JUDITH CONTEL AMARO Publisher Communication FORWARDING CONDAL SA MC Mr. MICHAEL CORELL ESCOBES CEO Ofther PORT DE BARCELONA AF Mr. AGUSTIN MONICA FORNELLS PUJOL BRACELONA MF Ms. MONICA FORNELLS PUJOL BRACELONA MF Ms. MONICA FORNELLS PUJOL BRACELONA MF MS. ELENA GARCIA HERNANDO PRESS OFFICE AUTORITAT PORTUARIA DE TARRAGONA SG Mr. SAUL GARRETA PUIG GENERALITAT DE CATALUNYA EG Mr. ERIC GOMEZ PEREZ GMARAD EXTENDIBLE MINISTER DI Institution CAMBRA DE COMERÇ DE BARCELONA JM Mr. JOSE MARIA GOMES CHIQUERO International Business Develper Manager Institution Institution Institution Institution Institution Institution CAMBRA DE COMERÇ DE BARCELONA JM Mr. JOSE MARIA GOMES CHIQUERO International Business Develper Manager Institution Institution CAMBRA DE COMERÇ DE BARCELONA JM Mr. JOSE MARIA GOMES CHIQUERO International Business Develper Manager Institution CAMBRA DE COMERÇ DE BARCELONA JM Mr. JOSE MARIA GOMES CHIQUERO International Business Develper Manager Other CENTRO INTERNMODAL DE LOGISTICA JG Mr. JOSE GALA LOSADA LLAGOSTERA MONTES LEBNA GUARDIOLA LAPUENTE Legal director Customs department Other CENTRO INTERNMODAL DE LOGISTICA JG Mr. JOSE CARLOS LLAGOSTERA MONTES Manager Institution Institut
PORT DE BARCELONA NB Ms. MARIA NURIA EC Ms. ESTER CAPELLA FARRE Minister of Territory of the Catalan Government Contell Escobes CEO Communication FORWARDING CONDAL SA MC Mr. MICHAEL CORELL ESCOBES CEO Communication Manager of the Presidential and Institutional Relations Cabinet Responsible of the External Relations Department Department Department Ms. MANUEL JORGE GALÂN LOSADA External Relations Manager Institution PORT DE BARCELONA MG Mr. MANUEL JORGE GALÂN LOSADA External Relations Manager Institution AUTORITAT PORTUARIA DE TARRAGONA SG Mr. SAUL GARCIA HERNANDO President Institution Institution AUTORITAT PORTUARIA DE TARRAGONA SG Mr. SAUL GARCIA HERNANDO President Institution Institution Institution CAMBRA DE COMERÇ DE BARCELONA JOSE MARIA GOMES CHIQUERO International Business Developer Manager Institution GENERALITAT DE CATALLINYA EG Mr. ERIC GOMEZ PEREZ Head of the cabinet of the Minister of Territory of the Catalan Government Other CENTRO INTERNODAL DE LOGISTICA JG Ms. RENE GUARDIOLA LAPUENTE Legal director Customs department Other CENTRO INTERNODAL DE LOGISTICA JG Mr. JOSE JORGE GUERRERO BERRUEZO Director General Other COACAB: COLEGIO OFICIAL DE AGENTES Y COMISIONISTAS ALL Mr. ANTONIO MANUEL LOBET DE PABLO Chairman Institution Instit
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FORWARDING CONDAL SA MC Mr. MICHAEL CORELL ESCOBES CEO Other PORT DE BARCELONA AF Mr. AGUSTIN FILOMENO ALSINA Relations Cabinet Responsible of the External Relations Department Responsible of the External Relations Department Institution Institution PORT DE BARCELONA MF MS. MONICA FORNELLS PUJOL Responsible of the External Relations Department Institution PORT DE BARCELONA MG Mr. MANUEL JORGE GALÂN LOSADA External Relations Manager Institution PORT DE BARCELONA AUTORITAT PORTUARIA DE TARRAGONA EGH MS. ELENA GARCIA HERNANDO Press officer Institution Institution AUTORITAT PORTUARIA DE TARRAGONA SG Mr. SAUL GARRETA PUJG President Institution Institution CAMBRA DE COMERÇ DE BARCELONA JIMG Mr. JOSE MARIA GOMES CHIQUERO International Business Develper Manager Institution CATALINYA GENE GOMEZ PEREZ Head of the cabinet of the Minister of Territory of the Catalan Government Other CATALINYA GUARDIOLA LAPUENTE Legal director Customs department Other CENTRO INTERNODAL DE LOGISTICA JG Mr. JOSE JORGE GUERRERO BERRUEZO Director General Other Other ADUANA BARCELONA NL Mr. ANTONIO MANUEL LLOBET DE PABLO Chairman Institution Other Catalan Government Other Chairman Institution Other Other Other ADUANA BARCELONA NL Mr. ANTONIO MANUEL LLOBET DE PABLO Chairman Institution Institution Other Communication MASIQUES BARCELONA NL MR. JUAN JOSE MARTINEZ RUIZ Photographer Communication Other
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Mr.	VISHAL	BREJA	DIRECTOR MANNING	SEAARLAND MANAGEMENT SERVICES PVT LTD	Logistic Port
Mr.	Ray	Barve	Herald Maritime Services Pvt ltd.	Herald Maritime Services Pvt ltd.	Logistic Port

Mr. Sunil Vaswani Executive Director Container Shipping Lines Association Association Mrs. Reena Arora Spanish Business Manager Banco de Sabadell-India Office Others Mr. Depesh Malaviya Chief Representative Banc Sabadell-India Office Others Mr. Shankar Shinde Chairman FFFAI - Federation of Freight Forwarders Assoc. Association Mr. YASH THAKKAR OVERSEAS SALES HEAD VISHALSHIPPING AGENCIES PVT LTD Logistic Por Mr. NISCHAL WADEKAR OVERSEAS MANAGER VISHALSHIPPING AGENCIES PVT LTD Logistic Por Mr. HARSH KARIA OPERATION MANAGER VISHALSHIPPING AGENCIES PVT LTD Logistic Por Mr. VISHAL TANNA MANAGING DIRECTOR- VISHAL SHIPPING VISHALSHIPPING AGENCIES PVT LTD Logistic Por Mr. SOMASHEKHAR GOWDA MANAGER-IMPORT THE UNIVERSAL TRAFFIC CO Others Mr. Shallesh Sharma Director D Wamadeo Logistics services Private limited Others Mrs. Nandita Sharma Assistant Manager D Wamadeo Logistics services Private limited Others Mrs. Monica Santos Founder Big Smiles Others Mrs. Monica Santos Founder Big Smiles Others Mrs. Kathed Head of Export and Imports Management FIAT Mrs. Anand Singh Head Supply Chain Management FIAT Mrs. Anand Singh Head Supply Chain Management FIAT Mrs. Anand Singh Head Supply Chain Management FIAT Others Mrs. Manish Desai General Manager Zeus Air Services Pvi Ltd Logistic Por Mrs. REENA TAMBE PROPRIETOR HET LOGISTICS Logistic Por Mrs. Rita Palan Documentation Executive Manager New Link Overseas Logistic Por Mrs. Rita Palan Documentation Processor New Link Overseas Logistic Por Mrs. Rita Palan Documentation Processor New Link Overseas Logistic Por Mrs. Rita Palan Documentation Processor New Link Overseas Logistic Por Mrs. Palan Manoj Proprietor New Link Overseas Logistic Por Mrs. Routey Jadhav Director Sunmest Logistics Private Limited Logistic Por Mrs. Routey Jadhav Director Sunmest Logistics Private Limited Logistic Por Mrs. Routey Jadhav Director Sunmest Logistics Private Limited Logistic Por Mrs. Palan Randakrishnan Co-founder Assex Supply Chain Pvt Ltd Others Mrs. Rita Randyela Assistant Vice President - India ISC Wa						
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Mr. JAYESH TAMBE PROPRIETOR HET LOGISTICS Logistic Por Mrs. REENA TAMBE ADMIN HET LOGISTICS Logistic Por Mr. Manish Desai General Manager Zeus Air Services Pvt Ltd Logistic Por Mr. Karan Palan Documentation Executive Manager New Link Overseas Logistic Por Mr. Jatin Palan Proprietor New Link Overseas Logistic Por Mrs. Rita Palan Documentation Processor New Link Overseas Logistic Por Mr. Palan Manoj Proprietor New Link Overseas Logistic Por Mr. Palan Manoj Proprietor New Link Overseas Others Mr. Oza Mukesh Group President and Shipping Samsara Shipping Pvt. Ltd. Logistic Por Mr. Uchil Roshan VICE PRESIDENT? LOGISTICS Hind Freight Services Pvt. Ltd. Logistic Por Mr. Kauntey Jadhav Director Sunmeet Logistics Private Limited Logistic Por Mrs. Deepika Pawar CSR Guruashish Logistics Private Limited Logistic Por Mr. Viabhav Ojha Sales Guruashish Logistics Private Limited Logistic Por Mr. Viabhav Ojha Sales Guruashish Logistics Private Limited Logistic Por Mr. Anil Radhakrishnan Co-founder Assex Supply Chain Pvt Ltd Others Mrs. Rita Ramojela Assistant Vice President - India ISC WCAWorld Ltd Association Mr. Fagun Joshi Joshi Business devlopment manager Delux logistics Logistics Por Mr. Kartik Modi Managing partner Delux logistics	۷r.	Shailesh	Kathed	Head of Export and Imports Management	FIAT	Others
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Mr. Oza Mukesh Group President and Shipping Samsara Shipping Pvt. Ltd. Logistic Por Mr. Uchil Roshan VICE PRESIDENT? LOGISTICS Hind Freight Services Pvt. Ltd. Logistic Por Mr. Kauntey Jadhav Director Sunmeet Logistics Private Limited Logistic Por Mr. Prateek Ranadive CEO Guruashish Logistics Private Limited Logistic Por Mrs. Deepika Pawar CSR Guruashish Logistics Private Limited Logistic Por Mr. Viabhav Ojha Sales Guruashish Logistics Private Limited Logistic Por Mr. Anil Radhakrishnan Co-founder Assex Supply Chain Pvt Ltd Others Mrs. Rita Ramojela Assistant Vice President - India ISC WCAWorld Ltd Association Mr. Fagun Joshi Joshi Business devlopment manager Delux logistics Logistic Por Mr. Kartik Modi Managing partner Delux logistics Logistic Por	Mrs.	Rita	Palan	Documentation Processor	New Link Overseas	Logistic Port
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Mr. Prateek Ranadive CEO Guruashish Logistics Private Limited Logistic Por Mrs. Deepika Pawar CSR Guruashish Logistics Private Limited Logistic Por Mr. Viabhav Ojha Sales Guruashish Logistics Private Limited Logistic Por Mr. Anil Radhakrishnan Co-founder Assex Supply Chain Pvt Ltd Others Mrs. Rita Ramojela Assistant Vice President - India ISC WCAWorld Ltd Association Mr. Fagun Joshi Joshi Business devlopment manager Delux logistics Logistic Por Mr. Kartik Modi Managing partner Delux logistics Logistic Por	Mr.	Uchil	Roshan	VICE PRESIDENT ? LOGISTICS	Hind Freight Services Pvt. Ltd.	Logistic Port
Mrs. Deepika Pawar CSR Guruashish Logistics Private Limited Logistic Por Mr. Viabhav Ojha Sales Guruashish Logistics Private Limited Logistic Por Mr. Anil Radhakrishnan Co-founder Assex Supply Chain Pvt Ltd Others Mrs. Rita Ramojela Assistant Vice President - India ISC WCAWorld Ltd Association Mr. Fagun Joshi Joshi Business devlopment manager Delux logistics Logistic Por Mr. Kartik Modi Managing partner Delux logistics Logistic Por	Mr.	Kauntey	Jadhav	Director	Sunmeet Logistics Private Limited	Logistic Port
Mr. Viabhav Ojha Sales Guruashish Logistics Private Limited Logistic Por Mr. Anil Radhakrishnan Co-founder Assex Supply Chain Pvt Ltd Others Mrs. Rita Ramojela Assistant Vice President - India ISC WCAWorld Ltd Association Mr. Fagun Joshi Joshi Business devlopment manager Delux logistics Logistic Por Mr. Kartik Modi Managing partner Delux logistics Logistic Por	Mr.	Prateek	Ranadive	CEO	Guruashish Logistics Private Limited	Logistic Port
Mr. Anil Radhakrishnan Co-founder Assex Supply Chain Pvt Ltd Others Mrs. Rita Ramojela Assistant Vice President - India ISC WCAWorld Ltd Association Mr. Fagun Joshi Joshi Business devlopment manager Delux logistics Logistic Por Mr. Kartik Modi Managing partner Delux logistics Logistic Por	Mrs.	Deepika	Pawar	CSR	Guruashish Logistics Private Limited	Logistic Port
Mrs. Rita Ramojela Assistant Vice President - India ISC WCAWorld Ltd Association Mr. Fagun Joshi Joshi Business devlopment manager Delux logistics Logistic Por Mr. Kartik Modi Managing partner Delux logistics Logistic Por	Mr.	Viabhav	Ojha	Sales	Guruashish Logistics Private Limited	Logistic Port
Mr. Fagun Joshi Joshi Business devlopment manager Delux logistics Logistic Por Mr. Kartik Modi Managing partner Delux logistics Logistic Por	۷r.	Anil	Radhakrishnan	Co-founder	Assex Supply Chain Pvt Ltd	Others
Mr. Kartik Modi Managing partner Delux logistics Logistic Por	۷rs.	Rita	Ramojela	Assistant Vice President - India ISC	WCAWorld Ltd	Association
	Mr.	Fagun Joshi	Joshi	Business devlopment manager	Delux logistics	Logistic Por
Ars. Meghana Gokhale Pricing Head DLP Shipping PVT LTD Logistic Por	Mr.	Kartik	Modi	Managing partner	Delux logistics	Logistic Por
	Mrs.	Meghana	Gokhale	Pricing Head	DLP Shipping PVT LTD	Logistic Por

Mr.	EAZAJUDDIN	KHAN	DIRECTOR	ACCURATE GLOBAL LOGISTICS INDIA LLP	Logistic Port
Mr.	TAJAWAR HASAN	SIDDIQUI	DIRECTOR	ACCURATE GLOBAL LOGISTICS INDIA LLP	Logistic Port
Mr.	Nishant	Sutrave	Director	Chevisance Shipping Pvt Ltd	Logistic Port
Mr.	MUKESH	KUMAR	ASST MANAGER	D B GROUP INDIA PVT LTD	Others
Mr.	ABHISHEK	SINGH	MANAGER	D B GROUP INDIA PVT LTD	Others
Mr.	Satish	Chinnadurai	DIRECTOR	D B GROUP INDIA PVT LTD	Others
Mr.	Sitesh	Bipin Shah	Director	Tapashvi Air Cargo Agent	Others
Mr.	MANIKANDAN	LN	MANAGER	VASARA LOGISTICS PVT LTD	Others
Mr.	Priyansh	Shah	CEO	RPS Logistics	Logistic Port
Mr.	Bimal	Sayta	Director	VISA LOGISTICS PVT LTD	Logistic Port
Mr.	DATTATRAY	CHOUDHARI	Director - Compliance and sales	SMARTLINK TRANS-FREIGHT PVT LTD	Logistic Port
Mr.	SANTOSH	DESHMUKH	DY GENERAL MANAGER OCEAN EXPORTS	PROLOGIS FREIGHT INDIA PRIVATE LIMITED	Logistic Port
Mr.	Sandesh	Khaladkar	General Manager	GreenTurn Global Logistics Pvt Ltd	Logistic Port
Иr.	Khaladkar	Sandesh	General Manager	GreenTurn Global Logistics Pvt Ltd	Logistic Port
Mr.	Dani	Dixit	Director	AquaAir International Freight Services	Logistic Port
Mr.	Nagarkar	Anil	Proprietor	SITA SHIPPING AGENCY	Logistic Port
Mr.	GUPTE	ASHUTOSH	Vice President	Teamwork Global Logistics Pvt. Ltd.	Logistic Port
Mr.	BHASIN	CAPT M. P.	MANAGING DIRECTOR	MSC CREWING SERVICES PVT. LTD.	Logistic Port
Mr.	PALNITKAR	YASHODEEP	CHIEF OPERATING OFFICER	PALCOMAN CLEARING AND FORWARDING	Logistic Port
Mrs.	Khadilkar	Minal	Business Accelarator	Bombay Chamber of Commerce and Industry	Association
Mr.	Mali	Pranit	executive	Bombay Chamber of Commerce and Industry	Association
Mr.	CHAWLA	VIVEK	DIRECTOR	INDIAN MARITIME UNIVERSITY	Others
Mr.	Bhadkamkar	Mihir	Director	ATC Global Logistics Pvt Ltd	Logistic Port
Mr.	PEDNEKAR	ASHISH	Proprietor	GVP FORWARDERS PVT LTD	Logistic Port
Mrs.	Frank Crasta	Della	Director Operations	SCM Inventure P Limited	Logistic Port
Mr.	Desai	Manish	General Manager	Zeus Air Private Limited	Logistic Port
Mr.	Contractor	Tej	President	MCC Container Lines Private Limited	Logistic Port
Mr.	SHARMA	SANJAY	VICE PRESIDENT	J.M. BAXI and CO.	Logistic Port
Mr.	Redkar	N.K	Managing Director	Clear Cargo Logistik Pvt Ltd	Logistic Port
Mr.	Suchitha	Maxwell	Director	Adonia Infotech Export Private Limited	Logistic Port



ANNEXES

MISSION ASSESSMENT TRAFFIC DATA WHO IS WHO



MISSION ASSESSMENT



MISSION ASSESMENT RESULTS

ORGANIZATION AND LOGISTICS	8,9	
India Country Seminar	8,2	
Previous briefing at WTC	8,3	
Travel logistics: flights and transfers	8,6	
Travel logistics: hotel	9,9	
Meeting room for the business conferences	9,3	
Calendar and work program	7,4	
Attention by the travel agency	8,7	
Attention by the Port de Barcelona (organization)	9,6	
Management and personalized attention from the Port support team	9,6	
Information provided about the country	10,0	
PROGRAMME OF THE MISSION	7,8	
Adaptation day with sightseeing	8,7	
Delegation's work meeting (day of arrival)	8,4	
Content of the business day	7,8	
Lunch networking interest	7,8	
Participation in the Global Maritime India Summit (GMIS)	7,3	
Size and use of the stand at the GMIS2023 congress	8,2	
Visit Mumbai Port Trust	6,7	
Closing dinner	8,6	
	8,5	
Time dedicated to the presentations Duration of the mission		
Duration of the mission	5,9	
BILATERAL CONTACTS	7,6	
General evaluation of the meetings held	7,9	
Prospects for trade and future agreements	7,4	

OVERALL ASSESSMENT	8,1

Note: This assessment is based on the 27 questionnaires returned from the 49 sent to the members of the delegation.





























WHO IS WHO

INSTITUTIONAL DELEGATION – TRADE MISSION PORT DE BARCELONA INDIA 2023



Ester Capella, Minister of Territory of the Catalan Government



Marc Sanglas, Secretary of Mobility and Infrastructures of the Catalan Government



Lluís Salvadó, President Port Authority of Barcelona



Saül Garreta, President Port Authority of Tarragona



Javier Vidal, president AEEPB **Stevedoring** Companies Association of Barcelona



Antonio Llobet, president COACAB. Association of **Customs Agents** and Representatives of Barcelona



Emili Sanz, President ATEIA

Freight Forwarder and Logistic

Operators Association of Barcelona



Salvador Richart, president ACB Consignee Agent Association of Barcelona



Mr. Josep Carles Llagostera, Manager **Customs and Excise** Administration -Office of Barcelona



Mr. Eduard Rodés, Director Escola Europea Intermodal Transport



Carla Salvadó, Deputy General Manager for Commercial and Marketing – Port Authority of Barcelona - Port de Barcelona



Manel Galán, External Relations Manager Port de Barcelona

INSTITUTIONAL COUNTERPART – TRADE MISSION PORT DE BARCELONA INDIA 2023



Capt. Pankaj Mehrotra, CEO Shipping Agency Samsara Group

PONENT



Sr. Shyam Jagannathan, Director

Directorate General of Shipping

Of the Ministry of Ports, Shipping and

Waterways

PONENT



Sr. Anil Radhakrishnan, Miembro de la junta directiva y director Cté. Comité Logístico Bombay Chamber of Commerce

TAULA PONENTS



Capt. Bhabatosh Chand, Dy Conservator - **Mumbai Port Trust**

TAULA VIP



Sr. Bhagwant Upadhye, Jefe de Operaciones – **ADANI PORTS**

TAULA VIP



Sr. Vinay K Kantheti - Additional **Commissioner of Customs** - Assistant Commissioner of Customs,

DIMECRES 18, STAND PORT



Sr. Shri Rajiv Jalota, Presidente Mumbai Port Trust



1 - Dushyant Mulani, Presidente Federation of **Freight Forwarders** (FFFAI)

Firma con: ATEIA + COACAB + ESCOLA EUROPEA 2 - Sr. Dushyant Mulani, Presidente Brihanmumbai Custom Brokers Association (BCBA)



2 Sr. Amit Kamat, Presidente electo Federation of **Freight Forwarders** (FFFAI)



Sr. Nirav Thakker, Secretario General **Brihanmumbai Custom Brokers** Association (BCBA)



TRADE MISSION

PORT DE BARCELONA

Port Authority

MUMBAI

16TH - 18TH OCTOBER | 2023

































