

MADRID / NOVEMBER 16TH, 2017

I SPAIN INDIA FORUM



RE-ENERGIZING
OUR STRATEGIC TIES

ORGANIZED BY



FUNDACIÓN
CONSEJO
ESPAÑA
INDIA

SPAIN
INDIA
COUNCIL
FOUNDATION



Confederation of Indian Industry

WITH THE SUPPORT OF



GOBIERNO
DE ESPAÑA
MINISTERIO
DE ASUNTOS EXTERIORES
Y DE COOPERACIÓN



MADRID



acciona



Santander



CaixaBank



P V Kiran Ananth



*Principal Counsellor
CII - Sohrabji Godrej Green Business
Centre
CII-Godrej GBC, Survey No. 64,
Kothaguda Post,
Near Hitec City, R R District,
Hyderabad - 500084
T: +91 40 441 8 5152*

E: kiran.ananth@cii.in

W: www.greenbusinesscentre.com

Personal Profile

- Kiran Ananth works on energy efficiency and climate change initiatives of Confederation of Indian Industry.
- Master of Technology (Energy Management) & Bachelor of Engineering (Mechanical Engineering)
- 18 years' experience in carrying out policy advocacy, industrial resource efficiency & cleaner production studies, greenhouse gas management studies, handling several national and international projects on policy recommendations, program implementation, environmental sustainability, resource efficiency, lifecycle assessment, energy efficiency, greenhouse gas, water conservation, waste minimization and capacity building
- Served as technical expert in several activities of World Bank, International Finance Corporation, Asian Development Bank, US Department of State, Bureau of Energy Efficiency, etc.
- Leading the Resource Efficiency & Cleaner Production initiatives of CII – Godrej Green Business Centre as part of UNIDO / UNEP led RECPNet – a global network of organizations fostering the uptake of Resource Efficient and Cleaner Production initiatives

Company Profile

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering industry, Government, and civil society, through advisory and consultative processes. CII is a non-government, not-for-profit, industry-led and industry-managed organization, playing a proactive role in India's development process. Founded in 1895, India's premier business association has over 8,500 members, from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 200,000 enterprises from around 250 national and regional sectoral industry bodies. CII-Sohrabji Godrej Green Business Centre (CII-Godrej GBC) was established in the year 2004, as CII's Developmental Institute on Green Practices & Businesses, aimed at offering world class advisory services on conservation of natural resources. The Green Business Centre in Hyderabad is housed in one of the greenest buildings in the world and through Indian Green Building Council (IGBC) is spearheading the Green Building movement in the country. The Green Business Centre was inaugurated by His Excellency Dr. A. P. J. Abdul Kalam, the then President

of India on 14 July 2004.

The Services of Green Business Centre include- Energy Management, Green Buildings, Green Companies, Renewable Energy, GHG Inventorization, Green Product Certification, Waste Management and Cleaner Production Process. CII-Godrej GBC works closely with the stakeholders in facilitating India emerge as one of the global leaders in Green Business by the year 2022.

Miguel Arias Cañete



*European Commissioner for Climate
Action and Energy
European Commission
T: +32 2 299 96 96
W: <https://ec.europa.eu>*

Personal Profile

Spanish nationality. Married with three children.

2014-present: European Commissioner for Climate Action and Energy

2014: Member of the European Parliament

2011-14: Minister for Agriculture, Food and Environment

2009-2011: Member of the Administrative Board of Bami Newco, real estate company.

2008-11: President of the Joint Committee of the European Union, Spanish Congress

2005-11: President of Petrolífera Ducar S.L. and Petrologis Canarias S.L. management boards, oil companies

2004-08: Executive Secretary for Economic and Employment Affairs, People's Party

2004-08: Representative for Cádiz, Spanish Congress

2000-04: Minister for Agriculture, Fisheries and Food

1999-2000: State Attorney in Cádiz and Jerez de la Frontera

1994: Town Councillor in Jerez de la Frontera

1986-99: Member of the European Parliament

1982-86: Member of the regional parliament of Andalusia and Senator representing Cádiz

1979-82: Civil Law Professor at the University of Jerez de la Frontera

1975-82: State Attorney in Ceuta, Cádiz and Jerez de la Frontera

1971: Degree of Law from the University Complutense, Madrid

José Ramón Barañano



*Ambassador of Spain to India
Ministry of Foreign Affairs and
Cooperation
12 Prithviraj Road.
New Delhi 110011
T: (+91) 11 4129 3000
M: emb.nuevadelhi@maec.es
W: www.exteriores.gob.es*



Personal Profile

Mr. José Ramón Barañano took charge as Ambassador of Spain to India in January 2017. He graduated in 1973 in Economic Sciences (Hons.), obtained post graduate certificate degree in Higher European Studies from College of Europe in Bruges, Belgium in 1975. Joined the Diplomatic Service in 1978. Began with the International Economic Relations Department of the Ministry of Foreign Affairs (MFA) where till 2000 he held positions of Director, Financial & Regional Organizations and Economic Cooperation, and Director, European Community Policies. From 1980 to 1989 he was successively posted as Commercial Counsellor in the Embassies of Spain in Ecuador, Austria and Morocco. On his return to Madrid in 1989 he again joined as Deputy Director General, Bilateral Economic Relations, at the MFA's International Economic Relations Department till 2006, the year in which he was nominated as Director General of Fisheries, Ministry of Agriculture, Fisheries and Food. In 2001 he was designated Ambassador to Australia, New Zealand, Papua New Guinea, Fiji, Samoa, Tonga, Vanuatu, Solomon Islands, Tuvalu and Nauru. In 2005 he was appointed at the MFA as Inspector General, Under-Secretariat for Foreign Affairs and Cooperation and later between 2008 and 2011 he served as Ambassador to Malaysia and Brunei. In 2011 he was nominated as Senior Counsellor at the MFA's Directorate General of North America and Asia. In 2016 he served as Ambassador at Large for International Environmental Affairs at the MFA till his appointment as Ambassador of Spain to India.

Company Profile

The Ministry of Foreign Affairs and Cooperation plans, directs, implements and assesses Spain's foreign policy and development cooperation policy, following the Government's guidelines and applying the principle of unity of external action.

Rajesh Bhardwaj



CEO
Effibar India Private Limited
13D, Hansalya Building 13 Floor
Barakhamba Road, Connaught Place
New Delhi 110001
T: +91 11 43083555, 23326087
E: rajesh.bhardwaj@effibar.co.in
W: www.effibar.co.in

Personal Profile

Rajesh Bhardwaj, has more than 17 years of experience in Conventional and Non – Conventional Power Generation and Distribution at all levels. He is a Six Sigma Experts and has got Level 2 Security Clearance Form Ut Battelle/ Oak Ridge National Laboratory, USA. His Experience includes projects management, business development, marketing and operations. He has sound knowledge in state of the

art power distribution systems. Mr Bhardwaj holds a postgraduates degree in management and marketing from the American International University in California, USA. He also holds an Engineering Diploma in Electrical from Aryabhata Engineering Institute under Board of Technical Education, New Delhi, India. Rajesh has been involved in many projects such as airports, Airlines, Safe/ Smart Cities, Ports , Olympic Games, hotels, Refineries Factories , etc. Rajesh is one of the Founders of Effibar India Pvt. Ltd. , a fast growing company involved in the field of Bus ducts Systems. The company has 4 manufacturing plant across the globe. It has also signed up four major joint – ventures in the field of manufacturing of Low and Medium Voltage Power distribution Product.

Company Profile

A multinational company engaged in Manufacturing of comprehensive range of Low and Medium voltage Power Distribution Products. Effibar India Pvt. Ltd. is global bush bars Solutions Company, offering a complete range of electrical power distribution system to aid the efficient and safe distribution of electrical power. Effibar India Pvt. Ltd. Is capable of delivering multi – faceted, turnkey Power distribution and Control package, on time and budget, giving significant Return on Investment capabilities. With global capabilities, Effibar is one of the fastest growing bus bar companies around today offering a complete solution. Apart from the core electrical product Group, Effibar has shown significant growth and success in the field of Non – conventional Energy Generation (Solar+ wind). Lighting Protection and cyber Data Security Business. Effibar India wants to start verticals for Railways and Defence in India under Make in India

Business interests in Spain

Looking for Defence, Railways, and Clean Energy and Electrical equipment manufacturing companies looking for business in INDIA in various tie-up mechanisms with Effibar India. They are also looking for companies / distributors who will be interested in Effibar's manufactured products.

Rubén Campos



Programs Coordinator
Club Madrid
Palacio de Cañete
C/ Mayor 69, planta 1
28013 Madrid
T: +34 911 548 232
M: rcampos@clubmadrid.org
W: www.clubmadrid.org

Personal Profile

Rubén Campos is an expert on South and Southeast Asia as well as visiting professor of International Relations in various Spanish universities. In the past thirteen years he has worked at the Club de Madrid on the design, implementation and evaluation of different projects in Bangladesh, China, India, Iran, Kyrgyzstan,



Myanmar, Nepal, or Timor Leste, in addition to thematic programs involving Social Inclusion, Dialogue between Political and Religious Leaders and Terrorism, Democracy and Human Rights. He has been the Programs Coordinator since 2010.

As an expert and analyst on international affairs he works regularly with research centers such as Casa Asia, CIDOB, Fundación Alternativas, the International Catalan Institute for Peace and Elcano Royal Institute where he is a Senior Associated Analyst. He is also a collaborator with media outlets including BBC Mundo, Radio France International, Radio Netherlands and RTVE. He is preparing his doctoral thesis on the Indian independent movement and the African American civil rights movement and has published a selection of political texts on Mohandas K. Gandhi with Catarata Publishing House.

Company Profile

The Club de Madrid is a unique assembly of global leaders, more than 100 democratic former Presidents and Prime Ministers, with a political, geographic and gender balance, whose mission is to support and foster democratic values and leadership. Free from the constraints of office, and on a pro bono basis, our Members offer today's leaders their independent and non-partisan voices, experience and convening power, supporting good governance and fostering a democracy that delivers.

Business interests in India

Academic and research.

Joaquín Castillo



Senior VP - Global Business Development
ACCIONA ENERGÍA
T: +34 91 657 64 60
W: www.accionna-energia.es

Personal Profile

Joaquín Castillo is since December 2015 responsible for the Global Business Development activity of Acciona Energía; he joined Acciona group as Business Development Director for Wind Energy in June 2012, and has an extensive experience of more than 21 years in the energy sector & utilities, with a focus on clean technologies and renewable energies. Prior to joining Acciona, Joaquín held several managerial and BD positions at First Solar in Europe, Enel Union Fenosa Renovables, and Gas Natural Fenosa. Born in 1970, Joaquín is Industrial Engineer by the Polytechnic University of Valencia, Spain, and holds an AMP (Advanced Management Program) Degree by the IESE Business School in Madrid, Spain.

Company Profile

ACCIONA Energy, the Energy Division of the ACCIONA Group, is a world leader in the field of renewable

energies. It takes on the mission of demonstrating the technical and economic viability of a new energy model guided by sustainability criteria.

Tejpreet S Chopra

President and CEO



Bharat Light & Power
77, Poorvi Marg, Vasant Vihar,
New Delhi
T: 91 124 4982000
E: tp.chopra@blp.co.in
W: www.blp.co.in

Personal Profile

Tejpreet S. Chopra is the Founder, and President & CEO of Bharat Light & Power. Bharat Light & Power (BLP) is one of the leading clean energy generation companies in India (IPP). BLP has 3 companies in the group. The first focuses on developing, owning, and operating large utility scale wind and solar farms. The second provides distributed solar solutions to the commercial & industrial sector. The third provides monitoring, reporting and advanced analytics to wind and solar farms across the world leveraging the cloud, big data, mobility, artificial intelligence and machine learning. This is done through Orion, BLP's advanced IOT platform for renewables. BLP Group has joint ventures with the Italian utility, Enel Green Power, and the Norwegian utility, Statkraft. Tejpreet's 18 years of global management and finance experience was gained in various business roles held in France, England, Hong Kong, India and USA, of which over 14 years were at General Electric. Until 2010, Tejpreet was the President and CEO of General Electric in India, Sri Lanka and Bangladesh, and was responsible for directing GE's strategies for growth in these countries.

Prior to that, Tejpreet served as President & CEO of GE Commercial Finance in India, where he successfully restructured and expanded the business thereby establishing GE Commercial Finance as one of the premier financial institutions in India. Since joining GE in 1996, he has held positions in marketing, structured finance and risk management, in Stamford and Hong Kong for GE Capital Aviation Services (GECAS). In 2005, he moved from the unit's headquarters in Stamford, Connecticut, to open GECAS's office in Delhi. As Senior Vice-President and Country Head-India for GECAS, Tejpreet arranged over US\$1 billion in financing for India's growing airline industry.

Tejpreet is involved in various industry associations. He is a member of the National Council of the Confederation of Indian Industry (CII), was the Chairman of the American Chamber of Commerce in India (AMCHAM), and was on the Board of Directors of the U.S.-India Business Council (USIBC). He is a member of the Council of Management of the All India Management Association (AIMA). He was nominated as a Young Global Leader by the World Economic Forum



in 2010, and is currently a Board Member of the YGL Foundation Board of the World Economic Forum. He is a participant of the Young Presidents Organization (YPO) and the Cornell University Council. He is also an Aspen Institute Fellow, a part of the Aspen Global Leadership Network. Tejpreet has also spoken at a number of international conferences, including Asia Society's CEO Forum Series in New York and LA, the Economist's India Business Summit in London, the Wharton India Economic Forum, the Harvard Business School India Conference, and the World Economic Forum Annual Meeting in Davos. In 2008, he was named by Business Today as one of "India's Hottest Young Executives". At present, he is an Independent Director on the board of SRF Limited, the Anand Group (top 5 Automotive Component Groups in India), Religare, Genesis Colors Limited, and Chairman of the board of APM Terminals Pipavav port (A.P. Møller - Maersk A/S group). He is also the National Skill Development Corporation (Govt of India and Indian Industry initiative) Nominee Director on the Board of the Power Sector Skill Council.

He graduated from The Lawrence School, Sanawar. Tejpreet holds a MBA degree from Cornell University and a B.A. Honors degree in Economics from St. Stephen's College, Delhi University. He also attended an executive program at the Harvard Kennedy School

Company Profile

Bharat Light & Power group of companies ("BLP") was founded by Tejpreet S Chopra in 2010 to build, own and operate utility scale renewable energy power plants to generate clean energy from wind and solar. In 2012, the first wind farm was commissioned in Maharashtra. In 2013, BLP acquired a 150MW wind farm in Gujarat. It has grown consistently ever since. The BLP Group today has 3 independent companies. In 2015, BLP Energy entered into a strategic partnership with Enel Green Power, one of the world's largest utilities to build, own and operate utility scale wind and solar projects in India. Enel is the 2nd largest utility in the world by market capitalization and one of the largest renewable energy companies in the world. It has 85GW of generation capacity, of which 38GW is renewables. Enel has 62mm distribution end users. The 2nd group company is a joint venture with the 120 year old state owned utility in Norway, Statkraft. Statkraft BLP Solar Solutions focuses on distributed solar solutions for commercial and industrial users in India. The company finances, installs, and operates solar solutions both on a capex and opex basis. Solar solutions include rooftop, ground mounted and on an open access basis. Statkraft is a global utility present in 22 countries and one of the largest renewable energy utilities in Europe with an installed capacity of 19 GW. Statkraft is also one of the largest power traders in the world. The 3rd BLP group company is a technology services platform. The company focuses on IOT solutions in the energy and industrial space. It specializes in big data analytics, cloud, mobility, machine learning and artificial intelligence. The IOT platform is called Orion.

One of the key industries that this division focuses on is the renewable energy sector.

Through Orion we hope to transform the way energy is generated by challenging the status quo, increase transparency and providing predictive intelligence.

We have the ability to improve productivity of wind and solar farms, reduce maintenance costs, improve safety, and at the same time reducing operating risk, thereby creating a competitive advantage. Orion provides intelligence to asset owners and managers through a high quality UX experience utilizing advanced computer processing.

Orion, the IOT platform, has evolved as a suite of different applications catering to real-time monitoring, automated and timely reporting, ticketing, alert management, real time performance monitoring, forecasting & scheduling, and simplified bulk data storage & retrieval. Orion is a one stop shop solution for multiple businesses in the energy sector including but not limited to utilities, investors, O&M operators, insurance providers and asset managers. Today, the platform operates a total portfolio of over 1.5GW from across the globe.

The Orion Platform and its apps are provided on SaaS basis making the solution cost effective.

The platform is compatible with any wind turbine, inverter, and solar panel OEM. It is scalable from a small roof top to large power plants. A mobile app helps provides a one stop interface to track the performance of the entire fleet of assets.

Alfonso Dastis Quecedo



*Minister for Foreign Affairs and
Cooperation
Ministry of Foreign Affairs and
Cooperation
T: +34 91 379 97 00
W: www.exteriores.gob.es*

Personal Profile

Alfonso Dastis Quecedo was born in Jerez de la Frontera, Cádiz, on 5 October 1955. A Bachelor in Law, he joined the Diplomatic Corps in 1983. He is a specialist in International Law and EU Law. In this field, he worked on a temporary basis at the Court of Justice of the European Communities from 1987 to 1988. He served on several occasions as a Legal Advisor and Diplomat for the Ministry of Foreign Affairs and in the Office of the President of the Government. He was an advisor at Spain's Permanent Representation to the United Nations in New York; Director of the Support Unit of the Organising Committee of the Spanish Rotating Presidency of the EU in 2002, and Secretary-General for Foreign Affairs of the Ministry of Foreign Affairs and Cooperation between 2002 and 2004. Prior to his appointment as the Minister for Foreign Affairs and Cooperation, he was the Spanish Ambassador to the Netherlands (2004-2007) and the Spanish Ambassador to the European Union in Brussels (2011-2016).



He is married with two children.

Company Profile

The Ministry of Foreign Affairs and Cooperation plans, directs, implements and assesses Spain's foreign policy and development cooperation policy, following the Government's guidelines and applying the principle of unity of external action.

Dalip Dua



*Managing Director
Krishna Hydro Projects Pvt Ltd
12 - D, Race Course
Dehradun
T: +91 135 2620031
F: +91 135 2620031
E: dalipdua@omenergy.in W: www.
omenergy.in; www.krishnahydro.in*

Personal Profile

An Entrepreneur full of Passion and Vigour to do sustainable development of Hydro Power Globally. He has been participating in IHA Congress's all over world and has done a presentation in first global workshop on Regional co-operation for Hydro Power Development co-organized by World Bank, ADB and IHA on 13th June, 2011 IGASSU BRAZIL.

- Architect of International Strategic MOUs and Co-operation Agreement for IPP Concessions / Tenders
- Preparation & site assignment for DPR of Holi - II (7MW) with AHEC, IIT Roorkee; securing approvals from Himachal Government, clearances and final land acquisition for green field development. The project is ready for construction, all clearance and pre-project development activities completed under his Direction.
- Worked with clients like Polyplex Corporation Ltd., DCM Shriram Company Ltd., Absolute & Ultima, B Fouress (P) Ltd., Larsen & Turbo, Sunflag Power Ltd., Regency Group, Uttarbharat Hydro, Super Hydro Electric and OPG Power Group for Hydro & Transmission Projects Development in Himalayas and SAARC.
- Presently developing Holi - II 7 MW SHP on turnkey basis (Water to Wire)
- Projects of renovation in co-operation bidding (India), with VOITH aggressively in Uttarakhand Jal Vidyut Nigam Ltd.
- Acquisition Plan in progress for 41 MW Hydro Projects in Malawi, participated on behalf of IPP's in India Business Malawi Meet, held in March 2017.
- Working on amendment of Hydro Policy of 2006 Himachal Pradesh, draft paper.

Company Profile

Krishna Hydro is an Independent Consultancy Company, during the initial start company has been involved in Land Acquisition and predevelopment activities of Hydro Projects in Uttarakhand for Corporate clients like M/s Polyplex Corporation (24MW) M/s Sunflag Hydro (63MW) and Bhunder Ganga Hydro (24MW). The developments were dwelled by virtue of all documentation being taken

care at the desk of our Mr. Dalip Dua Promoter cum Managing Director of Krishna Hydro Projects Pvt. Ltd. He is "Life Member of International Hydro Association. The company is privately held and family owned, however team named "Standout" of 9 Elite Employees is a small group of professionals which are together from last 10 years driving the Business. We at Khppl, our ambitious now looking forward to have Joint Venture approach to design, build and the major breakthrough from consultancy to be a company of "Water to Wire" came in 2009 from OPG Group of Industries Chennai. In past we have already carried out project identification assignments for corporate like Larson Turbo & DSCL India. The project is being developed in SPV named M/s Om Energy Generation Pvt. Ltd. (www.omenergy.in) where in Mr. Dalip Dua is Board Director, Presently, the project is in construction and would be commissioned in December 2018. We have graduated from Consultancy to full development plus construction Management by working on Holi - II SHP (7MW) in District Chamba Himachal Pradesh.

Business interests in Spain

Mr Dalip Dua is keen to deliberate & meet up with Acciona Energy in Spain.

Antonio Escámez Torres



*President of the Spain India Council
Foundation and Chairman of Banco
Santander Foundation
W: www.spain-india.org and www.
fundacionbancosantander.com*

Personal Profile

Antonio Escámez Torres was born 12 august 1951 in Alicante (Spain). He is married. Law Degree - Universidad Complutense, Madrid (Spain).

1973-1979: BANCO CENTRAL

- Assistant to the General Management in relation with the different industrial companies of the Group.
- Secretary General to "Andaluza de Piritas"

1980-1987: BANCO CENTRAL OF N.Y. and BANCO CENTRAL OF CANADA

- Chairman and Chief Executive Officer of both banks with responsibilities for the North American operations of Banco Central.

1987-1990: BANCO CENTRAL

- General Manager in charge of the International Organisation
- General Manager and member of the Board of Directors
- Member of the Executive Committee

1991-1999: BANCO CENTRAL HISPANO

- Director General Manager with responsibilities over



Investment Banking, Treasury, and International operations.

- Member of the Board of Directors
- Member of the Executive Committee
- Member of the Management Committee

1999- 2001: BANCO SANTANDER CENTRAL HISPANO

- Director General Manager
- Member of the Board of Directors
- Member of the Executive Committee
- Member of the Management Committee
- Responsibilities over Affiliated banks in Spain, Europe and Alliances.

2001-2012: BANCO SANTANDER

- Member of the Board of Directors
- Member of the Executive Committee
- Member of the Risk, ALCO and Technology and International Committees.
- Member of International Advisory Board

Actually: CHAIRMAN of:

- Santander Consumer Finance
- Arena Media Communications
- Openbank
- Banco Santander Foundation
- Konecta Foundation
- Consejo España India Foundation

VICE CHAIRMAN of:

- AttijariWafa Bank
- Konectanet Group

Rocío Fernández Artime



*Energy Efficiency Manager.
Gas Natural Fenosa
President of the Technological
Spanish Platform of Energy
Efficiency
Calle Acanto 11-13 pl. PB
28045 Madrid
T: +34 91 257 70 57*

M: rfernandezar@gasnaturalfenosa.com

W: www.gasnaturalfenosa.com

Personal Profile

Rocío Fernández Artime holds a MSc. in Physics from the University of Valladolid, an Executive MBA from EAP (École d'Administration Européenne) and a PDD from the Instituto de Empresa.

For 25 years, she has developed her professional career within the aeronautical and energy sectors, in different national and European organizations, such as Empresarios Agrupados, Société Européenne de l'Espace, Électricité de France, Elcogás, Soluziona and Gas Natural Fenosa.

During the first years, her activity revolved around the aeronautical and power generation projects, focusing in the last decade towards the environment of energy efficiency and sustainability. Some of the relevant projects are: Ariane 5 Shuttle, the IGCC

Elcogás (Integrated Gasification Combined Cycle), La Joya Hydraulic Power Plant; the Integral Rehabilitation of the buildings of the Spanish Industry and Economy Ministries and the General Energy Efficiency Plan for Ukraine.

In 2008, she created the Energy Efficiency Unit, which she currently manages at GNFe, and from 2010 to 2015 she was also the CEO of Energylab: technological center focused on energy efficiency. She is member of several professional associations in the sector (ISA, AEE, EVO), as well as the Strategy Committee of ALINNE (Alliance for Energy Research and Innovation), the board of directors of A3E and Energylab, and chairs the Spanish Technological Platform for Energy Efficiency.

Company Profile

Gas Natural Fenosa, pioneer in gas and electricity integration, is a multinational group operating in more than 30 countries and with almost 22 million customers.

The company's core business lies in the regulated and liberated gas and electricity markets, with a growing contribution from its overseas activity. The company is listed on the four Spanish stock exchanges on the continuous trading system and appears on the select Ibex35 index.

Eduardo González Fernández



*Deputy General Director for
Coordination of Climate Change
Actions
Spanish Climate Change Office (Ministry of Agriculture, Food and
Environment
M: buzon-dgoecc@mapama.es
W: www.mapama.gob.es*

Personal Profile

Doctor and Mining Engineer by the Oviedo University. Master in Business Administration at the Instituto de Empresa (IE). Working experience at Explosivos Rio Tinto Group and BPB in different departments such as environment, exports and operations management. Deputy General Director of Mitigation and Technologies at the Spanish Climate Change Office. At present, is the Deputy General Director for Coordination of Climate Change Actions.

Akhil Gupta



*Regional Sales Director
Tech Mahindra Spain
T: +34 648 132 879
E: Akhil.gupta3@techmahindra.com
W: www.techmahindra.com*



Personal Profile

A Software Engineer started his professional journey in India and passing through other parts of Europe finally settled in Spain working for a leading India origin Multinational. With more than 20+ years of experience in Telecom & IT industry joined Tech Mahindra in Madrid Spain with the objective to grow its business in both local and multinational customers. Over the years have gather a strong knowledge of all facets of company that provides unique ability to coordinate and to develop new business. A highly charged individual like to manage and motivate teams for sustained growth of the business.

After living in multiple countries of Europe, working for Middle East Africa have a good understanding of multi-cultural aspect of life and calls himself a Global Citizen. Married to a Spanish woman with 2 kids, fluent Spanish speaker has the heart split between India and Spain except when Carolina Marin plays against an Indian Badminton player.

Company Profile

Tech Mahindra is a IT Services and IT consulting company represents the connected world, offering innovative and customer-centric information technology experiences. We are a USD 4.6 billion company with 117,600+ professionals across 90 countries, helping over 840 global customers including Fortune 500 companies. Our convergent, digital, design experiences, innovation platforms and reusable assets connect across a number of technologies to deliver tangible business value and experiences to our stakeholders. Tech Mahindra is amongst the Fab 50 companies in Asia as per Forbes 2016 list. Tech Mahindra is part of Mahindra Group Family which is a USD 19 billion federation of companies that has a leadership position in utility vehicles, information technology, financial services and vacation ownership in India and is the world's largest tractor company, by volume.

Business interests in Spain

Tech Mahindra is one of the top 5 IT Companies of India with innovative digital offerings for our customers across the world. Headquartered in Pune (near Mumbai) in India Tech Mahindra is having a phenomenal revenue growth of 10% YoY. With presence all over India Tech Mahindra belongs to the family of one of the top 10 most respected brands in India called "Mahindra". Tech Mahindra is not only helping its customers leverage the benefits of Outsourcing Centers in India but also working with partners to help them develop Offshore IT capabilities in many of its Delivery centers spread across various cities in India.

Antonio Hernández



*Partner. International & Energy Strategy
KPMG Spain
Torre Cristal / Paseo de la Castellana,
259 C
28046 Madrid
T: +34 91 451 31 97
M: +34 696 419 265*

*E: ahernandezg@kpmg.es
W: www.kpmg.es*

Personal Profile

Antonio Hernandez joined KPMG in 2011 as International & Energy Strategy partner. He is also Head of the KPMG Brexit Group in Spain and Leader of the KPMG Spain-India Corridor in Spain. He is member of the State Body of Trade Specialists and Economists since 1991 and PhD in Applied Economics from the Universidad of Alcalá de Henares. From 2009 to November 2011 he was General Director for Energy Policy and Mines at the Spanish Ministry of Industry, Tourism and Trade and a Member of the Governing Board of the International Energy Agency. He also represented the Spanish Administration in the Informal EU Energy Councils. His professional career also includes the positions of Chief Strategy Officer at the state-owned investment attraction firm Invest in Spain, Director for the EU region in the World Association of Investment Promotion Agencies (WAIPA), Deputy Director of Foreign Sector and Competitiveness Studies at the Spanish Ministry of Industry, Tourism and Trade and Head of the Trade Commission at the Spanish Embassy in Tehran, Iran and in Sofia, Bulgaria.

Company Profile

KPMG is a global network of independent member firms offering audit, tax and advisory services.

Business interests in Spain & India

KPMG has established a Spain-India Corridor through a multidisciplinary team of Spanish and Indian professionals working together in investment projects of both Spanish companies in India and Indian companies in Spain.

Mohsin Khan



*Deputy Director (Europe)
Confederation of Indian Industry
23, Institutional Area, Lodi Road
New Delhi 110 003, India
T: +91 11 24692750/ 24629994-97
F: +91 11 24601298
E: mohsin.khan@cii.in
W: www.cii.in*

Personal Profile

Mohsin Khan is currently working as Deputy Director and currently part of the Europe Desk, working towards furthering India's trade with the European Countries.



Mohsin is a management graduate and has over a decade of experience in international trade by virtue of working with British High Commission, Italian Trade Commission and European Business & Technology Centre (EBTC). He has been actively involved in projects across Biotechnology, Life Sciences, Creative & Media, Defence & Security and Telecom, wherein he has lead several initiatives ranging from rendering consulting services, project management, liaising with internal and external clients, business development and business match-making.

Ashok Kumar Verma



Managing Director
AK Indo-German Audit GmbH
AV Steuerberatungsgesellschaft
mbH
Westerbachstrasse 110
65936 Frankfurt (Germany)
T: +49 (0) 69 174871
F: +49 (0) 69 174872

E: ak@indo-german-audit.de
W: www.indo-german-audit.de

Personal Profile

Ashok Kumar Verma is: a member of Indian Institute of Chartered Accountants since 1981; a member of German Institute of Tax Consultants (StBK Hessen) since 1998; a member of German Institute of Chartered Accountants (Wirtschaftsprüferkammer Berlin) since 2000.

Company Profile

AV Steuerberatungsgesellschaft mbH, Frankfurt is a firm of Tax Consultants in Frankfurt (Germany) advising and facilitating German Investments in India by its expertise on Tax Laws of India as well of Germany. AK Indo-German Audit GmbH, Frankfurt (Germany) in association with own firm of Indian Chartered Accountants, (A.K. Verma & Associates Chartered Accountants, New-Delhi) assists German Investments in India with regard to their compliance responsibilities in India with our knowledge of business laws and languages of both countries.

Business interests in Spain

Our professional qualifications and experiences can assist the investors from Spain to remove fear of the unknown in India.

Emilio Lamo de Espinosa



Chairman
Real Instituto Elcano
Príncipe de Vergara, 51
28006 Madrid
T: + 34 91 781 67 70
W: www.realinstitutoelcano.org

Personal Profile

Emilio Lamo de Espinosa (Madrid, 1946) has a Ph.D. in Law from the Complutense University of Madrid (1972) and a Ph.D. in Sociology from the University of California (Santa Barbara, 1979) and is full Professor of Sociology at the Complutense University of Madrid (1982). He is also member of the Royal Academy of Moral and Political Sciences, the European Academy of Arts and Sciences and the editorial board of the International Journal of Transparency and Integrity. Former President of the Spanish Sociological Association (2007-2009) and its Honorary Member. Former Director of the Ortega Gasset Institute (1997-2001), the largest postgraduate Spanish research center in the social sciences. Founder and first Director of the Elcano Royal Institute (2001-2005). In 1996 he received the 'Jovellanos International Essay Award' for his book *Sociedades de cultura y sociedades de ciencia* (Culture and Science Societies) (Ediciones Nobel, 1996). He has published 22 books more than one hundred scientific papers. Doctor Honoris Causa from the Salamanca University (2012).

Company Profile

The Elcano Royal Institute is a think-tank for international and strategic studies that analyses world events and trends from a Spanish, European and global perspective.

The Institute was established in 2001 as a private foundation under the honorary presidency of H.M the King. Its Board of Trustees comprises prominent figures linked to Spanish foreign policy and representatives of both the companies that fund the Institute and of the Spanish Ministries of Foreign Affairs and Cooperation, Defence, Education, Culture and Sport, and Economy and Trade.

Blanca Losada Martín



Chief Technology and Engineering Officer
Gas Natural Fenosa
Avenida San Luis 77
28033 Madrid
T: + 34 +34 91 201 55 65
W: www.gasnaturalfenosa.com

Personal Profile

Blanca has a twenty-five yearlong executive career in energy, industry and utility sectors. Currently, she is Chief Technology and Engineering Officer of Gas Natural Fenosa and Non Executive Director of several engineering firms, (Empresarios Agrupados, Gibbs&Hill Española).

She's Vice-chairwoman of the Social Council of the Polytechnic University of Madrid and plays an active role in the European technology and engineering sectors. She is member of the BoD of Prime Alliance, chairwoman of the Spanish Technology Platform for Smart Grids, member of the Council of the Engineering Institute of Spain, and was founding



member of the European Distribution System Operators Association, EDSO. She has also been member of the Advisory Committee of the MIT Utility of the Future Initiative.

In the past, she has been Chairwoman and Chief Executive Officer of Union Fenosa Distribución and Vice-chairwoman of Begasa and Eléctrica Conquense.

Company Profile

Gas Natural Fenosa, pioneer in gas and electricity integration, is a multinational group operating in more than 30 countries and with almost 22 million customers.

The company's core business lies in the regulated and liberated gas and electricity markets, with a growing contribution from its overseas activity. The company is listed on the four Spanish stock exchanges on the continuous trading system and appears on the select Ibex35 index.

It is said Execution is more important than ideas and Piyush has translated several strategies into maximum profit. A top level business professional, his businesses are a win-win situation for everyone involved. He believes in profiting shareholders, customers, employees and everyone else involved.

These are some areas of his interest and expertise. It is his expertise in such wide range of domains that has allowed him to build a number of successful autonomous companies under the umbrella of Amarbhaw Group. Piyush is representing Amarbhaw Power Pvt Ltd which deals in construction of transmission lines, Grid Substations and renewable energy plants.

He also has a keen eye for other businesses outside his domain and keeps updated with the trend of the market. This quality has led him investing in several other ventures and for these he has worn many hats.

Carlos Mataix



*Director
Centre for Innovation in Technology
for Human Development
Av. Complutense s/n. Ciudad
Universitaria
28040 Madrid
T: +34 91 452 49 00 ext. 1661
M: carlos.mataix@upm.es*

W: www.itd.upm.es

Personal Profile

Carlos Mataix is an Associate Professor at the Department of Industrial Engineering of the Universidad Politécnica de Madrid. He directs the Centre for Innovation in Technology for Human Development at the same university (itdUPM).

Company Profile

The itdUPM is an interdisciplinary centre, which associates fifteen research groups that develop technological and organizational innovations to tackle social and environmental problems. His role model is based on building partnerships for sustainability with technology companies, international agencies and NGOs.

Company Profile

Amarbhaw Power Pvt. Ltd. (APPL) is an independent company dealing in power sector, based in the state of Rajasthan, India. APPL has completed more than 50 projects in the various verticals such as Power Infrastructure (Grid Sub Stations & Transmission Lines), EPC for solar Power Plants and project development of Wind Farms all across the country. APPL has a diverse portfolio of clients which includes Public Sector Undertakings (units of central and State governments of India) and private organizations.

Amarbhaw Group has completed 8 years in the business line and APPL is the oldest company in the group, always keen to know about new technologies and future aspects of it along with the scope of implementation in India. Rajasthan Gujarat, Punjab and Madhya Pradesh are the main focus areas of the company in power infrastructure development and EPC. The company's management team comprises experts from throughout the industry whose collective prior experience includes the development, engineering, project management, financial analysis, project finance, construction management and operation management in wind and solar energy facilities, capable of handling large project in renewable energy sector. APPLs order book consists of orders for Infrastructure development of around 100 MW in RE projects.

Piyush Mathur



*Managing Director
Amarbhaw Power Pvt Ltd.
"Divya" A-14 Kamla Nehru Nagar 2nd
Ext, Jodhpur,
Rajasthan(INDIA)
T: +91 9928366000
E: piyush.mathur@amarbhawgroup.
com*

W: www.amarbhawgroup.com

Personal Profile

He holds a Bachelor of Engineering degree from University of Rajasthan, Jaipur. He is a strategic leader.

Business interests in Spain

Amarbhaw Power Pvt Ltd (APPL) is majorly focussed on development of renewable energy in India and it is interested in meeting capital investors in the field of renewable energy development.

APPL is also interested in getting to know new technology and developments in the fields of renewable energy and to market them in Indian Power Sector and to make them accessible to Indian project developers.

Other major interests are to get along with Spanish organisations having footprints into new technological advancement such as Power Storage and other relevant emerging technologies, currently confined to



Western and European markets. They also look forward to work closely with Spanish organisation, intend to bring their latest inventions to vast Indian market. They would be interested in meeting with Elecnor; Group Clavijo Renewable; TSK and Ence.

pivotal role in meeting India's growing energy needs in an efficient, sustainable and socially responsible manner. The company creates value through reliable and efficient generation of non-conventional power through innovation in solar and wind power solutions.

Balram Mehta



*President - Wind & Asset Management
ReNew Power Ventures Pvt Ltd
10th Floor, DLF Square, M Block,
Jacaranda Marg
DLF City, Phase II
Gurgaon, Haryana 122002
T: +91 24 4896670*

*E: balram@renewpower.in
W: www.renewpower.in*

Personal Profile

Balram is an Electrical Engineer (Gold Medalist) from Regional Engineering College (now known as NIT), Hamirpur (HP) and has earned an MBA in Operations Management. He started his career with DCM Engineering products (Foundry Unit of DCM Group) in Electrical Maintenance and Projects Department and spent close to 11 years with DCM. He joined Enercon India Limited and wind sector in 2003. He was responsible for O&M of southern states in Enercon. After that Balram worked with CLP Power India Limited as Vice President, Operations (Renewable), responsible for the construction and O&M of CLP wind portfolio. He joined ReNew Power, which is one of the fastest growing IPPs in India in December 2011. At ReNew Power, Balram is responsible for the development of the company's strategy for the growth of wind business (current portfolio is around 1500 MW). His specialization is product and project technical due diligence, commercial and contract negotiations, project execution, operation and maintenance of Wind and Solar assets.

Company Profile

ReNew Power Ventures Pvt. Ltd. ("ReNew Power") established by Founder Chairman & CEO, Sumant Sinha in 2011, is one of India's largest and fastest growing renewable energy company with more than 3,500 MW of commissioned and under-construction clean energy assets. Of this more than 2400 MW of assets are already commissioned. Currently, it operates in sixteen states (Gujarat, Haryana, Himachal Pradesh, Uttar Pradesh, Madhya Pradesh, Punjab, Bihar, West Bengal, Rajasthan, Maharashtra, Karnataka, Telangana, Tamil Nadu, Jharkhand, Delhi NCR and Andhra Pradesh) across the country. Committed to leading a change in the country's current energy portfolio by delivering cleaner and smarter energy choices and thereby reducing India's carbon footprint, ReNew Power's mission is to play a

Subhendu Moitra



*Senior Vice President
SBI Capital Markets Ltd
Jeevan deep, 9th floor, 1, middleton
street,
Kolkata -700071
T: +91 33 23023212
E: subhendu.moitra@sbicaps.com
W: www.sbicaps.com*

Personal Profile

Subhendu is an Engineer with MBA and Banking diploma. He has more than 27 years of experience in Infrastructure Finance, PPP Advisory for Government and Private Sector, Project Finance, Corporate Finance, Syndication/Arrangement of Loans, Guarantees and Equity, M&A, Development Banking, Financial Restructuring, and Investment Banking across the sectors. He is currently working as Senior Vice President & Head (Eastern Region) of Project Advisory & Structured Finance (PA&SF) group of SBI Capital Markets Ltd (SBICAP), a premier Project Finance Advisor and Investment Bank of India belonging to State Bank of India Group.

Company Profile

SBI Capital Markets Ltd (SBICAP), is India's largest domestic Investment Bank, offering the entire gamut of investment banking and corporate advisory services. These services encompass Project Advisory and Loan Syndication, Structured Debt Placement, Capital Markets, M&A, PE and Stressed Assets Resolution. SBICAP is Global Leader for project finance advisory and Project Finance debt arrangement. It is a wholly owned subsidiary of State Bank of India (SBI), the largest Bank of India and one of the top 50 Global Banks.

Business interests in Spain

As a premier Investment Bank of India belonging to Largest Bank of India, we would be keen to explore both investment as well as M&A opportunities across the sectors, among corporates and financial Institutions of both the countries.

Irais Moya



*Head of strategic marketing and sales enablement
Wipro limited
Prol. Paseo de la reforma 1015-B,
5th. Floor,
Santa Fe, Mexico City, 01376
T: +525552581755
E: irais.moya@wipro.com*

W: www.wipro.com



Company Profile

Wipro Limited (NYSE: WIT, BSE: 507685, NSE: WIPRO) is a leading global information technology, consulting and business process services company. We harness the power of cognitive computing, hyper-automation, robotics, cloud, analytics and emerging technologies to help our clients adapt to the digital world and make them successful. A company recognized globally for its comprehensive portfolio of services, strong commitment to sustainability and good corporate citizenship, we have over 160,000 dedicated employees serving clients across six continents. Together, we discover ideas and connect the dots to build a better and a bold new future.

Business interests in Spain

Wipro works with some of the largest companies in Spain such as BBVA, Gas Natural, Repsol, Santander or Telefonica amongst other but we have to grow much more our business.

Sachin Ram Mujumdar



Head -400kV Project
The Tata Power Company Limited
Bombay House 24, Homi Mody
Street,
Fort Mumbai - 400001
E: srmujumdar@tatapower.com
W: www.tatapower.com

Personal Profile

Mr Sachin Ram Mujumdar have been with Tata Power since 1993 and have worked in construction & commissioning of hydro power plants. I have also handled responsibilities of design & engineering for transmission systems, primarily EHV receiving stations. I am currently handling development of 400kV transmission projects for city of Mumbai.

Company Profile

Tata Power is integrated power company in India having generation of more than 1000MW (thermal, hydro, wind & solar assets) across India, EHV transmission systems primarily in Mumbai area 1200 Circuit KMS and distribution customers in Delhi & Mumbai. The company has recently commissioned its hydro and renewable plants in Asia, Africa & Europe. Tata Power

Daniel Navia Simón



Secretary of State for Energy
Ministry of Energy, Tourism and the
Digital Agenda
W: www.minetad.gob.es

Personal Profile

Academic Training

- Degree in Economics from the Carlos III University of

Madrid.

- Master in Economics and Finance from the Center for Monetary and Financial Studies
 - Titled Economist of the Bank of Spain (Opposition)
- Professional experience
- Has been Director General of Financial, Macroeconomic and Labor Policies at the Economic Office of the President of the Government from November 21, 2013 to November 18, 2016.
 - From December 1, 2012 until September 20, 2013, he was a member of the Advisory Board at the Office of the Director of the President's Economic Office
 - Director of Relations with the central banks in the BBVA from the beginning of 2011 until the 30 of November of 2012.
 - Chief Economist in different BBVA units between 2007-2010.
 - Economist graduated in the Division of International Economics of the Bank of Spain between the years 2002-2007.
- Personal Review
- Born in Madrid on May 21, 1977, married and with two daughters.

Borja Negro



Sales & Marketing Managing Director
Onshore
Siemens Gamesa Renewable Energy
W: www.gamesacorp.com

Personal Profile

Previously, Mr. Negro was the Chief Executive Officer for Gamesa in North America and he served on the Board of Directors of the American Wind Energy Association. Prior to his appointment as CEO of Gamesa's North America region in 2012, he was the Corporate Director of Gamesa's Wind Farm Solutions Unit where he led global wind farm sales, and directed the structuring of financial solutions for wind farm projects. Before joining Gamesa in 2002, Mr. Negro occupied a variety of senior level commercial positions in the industrial equipment supply sector. A native of Bilbao, Spain, Mr. Negro holds a degree in Industrial Engineering from the ETSIT in Bilbao, and a post graduate degree in Petroleum Markets from the Institut Français du Pétrole in Paris, France and attended the PDG (General Management Program) at Spain's IESE Business School.



Ignacio J. Pérez-Arriaga



*Professor & Director of the BP Chair on Energy & Sustainability
Instituto de Investigacion Tecnologica (IIT)
Calle de Santa Cruz de Marcenado, 26
28015 Madrid
T: +34 91 542 28 00*

W: www.iit.comillas.edu

Personal Profile

MS and PhD in Electrical Engineering from MIT, and Electrical Engineer from Comillas University in Madrid, Spain. Visiting professor at MIT (2008-present). Professor and Director of the BP Chair on Energy and Sustainability at Comillas University; founder and director (1984-1994) of its Institute for Research in Technology (IIT). Professor and Director of Training at the Florence School of Regulation. Life member of the Spanish Royal Academy of Engineering. Fellow and Life Member of IEEE. Commissioner at the Spanish Electricity Regulatory Commission (1995-2000). Independent Member of the Irish Single Electricity Market Committee (2007-2012). Member of the Board of Appeal of the EU Agency for the Coordination of Energy Regulators (2011-2016). Review editor of the 5th Assessment Report of the IPCC. Consultant and lecturer in 35 countries. Currently researching on future trends in power systems regulation, operation and planning, and planning and strategic issues in universal energy access.

Company Profile

The IIT, Institute for Research in Technology, belongs to the School of Engineering (ICAI) of Comillas Pontifical University of Madrid (Comillas). Its main aim is to promote research and postgraduate training in diverse technological fields through participation in specific projects of interest for Industry and the Government. It is a non-profit Institute, which aims to be flexible and pragmatic in the way it works. It is essentially financed by projects contracted by companies, and thus responds to a clear social demand.

Juan Prieto



*Head of Smart Grids
INDRA
Avda. de Bruselas, 33-35
28108 Alcobendas, Madrid
T: +34 914 80 60 00
M: prietov@indra.es
W: www.indracompany.com*

Personal Profile

Mr. Prieto has 20 years of experience in the energy sector as an industrial engineer. He is currently head of the smart grid practice in Indra. He has a wide international experience in projects related with the development of technological solutions for the

management, planning and optimization of modern distribution networks and markets in electricity and gas. He is in charge of the development and implementation of new tools and distributed architectures to allow the efficient and reliable operation of the future smart grid ecosystem, leading differing international projects in this domain.

Company Profile

INDRA is a global consulting, technology, innovation and talent company. It is on the cutting edge of high value-added solutions and services for the Transport and Traffic, Energy and Industry, Public Administration, Healthcare, Financial Services, Security and Defence, and Telecommunications and Media sectors. With an annual turnover of 3,000 M€, Indra operates in 130 countries and has 43,000 employees worldwide, focusing on developing innovative solutions that meet the needs of the most demanding clients.

Juan Manuel Rodríguez García



*Manager of System Operation
Analysis and Development
Department
Red Eléctrica de España, S.A.U. (REE)
Paseo del Conde de los Gaitanes 177
28109 Alcobendas. Madrid
T: +34 91 659 99 16
M: juanma.rodriiguez@ree.es*

W: www.ree.es

Personal Profile

Mr. Juan M. Rodríguez (1964) graduated from Pontificia Comillas University-ICAI (Madrid) in a degree in electrical engineering. In 1990, he joined REE, where he is presently Manager of Analysis and System Operation Development Department. He has also taught "Power system operation and control" at Pontificia Comillas University (Madrid) (2001-2004). His experience lies in the area of planning and operation of power systems, reactive power and voltage control, stability and power quality related analyses and studies, wind power and renewable resources integration, and also international organisations (ENTSO-E, GO15, IEEE). He participated in several international projects dealing with the extension of the synchronism in the Mediterranean basin (Tunisia-Libya interconnection) and the interconnection of the Russia and East European countries and the European Wind Integration Study (EWIS). He was also member of the UCTE Committee investigating the Blackout in Italy (2003) and the 4th November 2006 disturbance. He was the Technical Director of the Institution Building for the National Electric Power Company in Jordan, a Twinning Project supported by the European Commission (2013-2015).

Company Profile

REE is the sole transmission agent and operator (TSO) of the Spanish electricity system whose mission is to



guarantee the correct functioning of the electricity system and to ensure the continuity and security of the electricity supply at all times. REE also designs, builds, owns and maintains the transmission grid.

Guillermo Rodríguez Martín



Director
Casa de la India
Calle Puente Colgante 13
47007 Valladolid
T: + 34 983 22 87 11
M: grodrig@casadelaindia.org
W: www.casadelaindia.org

Personal Profile

Founding Director of the Casa de la India in Valladolid, Ph.D. holder from the University of Valladolid and the University of Kerala (2006). After a seven-year study and post-graduate research period at Loyola College (M.A.), Madras, and the University of Kerala, Trivandrum, in the 1990s, Guillermo returned to the University of Valladolid where he held the post of Indian Studies Coordinator at the Centre for Asian Studies of the University of Valladolid from 2000 to 2003. He has lectured and published extensively on contemporary Indian literature, Indian poetry and poetics, Indian aesthetics, Bhakti literature, Indian performing arts traditions and Indian literary criticism.

Guillermo is a multi-disciplinary scholar, translator, cultural manager, producer and writer and has published in India, Spain, France, U.K., Poland, and Germany. As an expert in Indian literature, culture and intercultural dialogue he is a member of diverse prominent institutions in Spain and Europe, and has organized and served as advisor to over 30 international cultural festivals, civil society summits and academic conferences in Spain and India. In 2012 he was awarded the Friendship Award by the Minister of External Affairs of the Government of India for his contribution to Indo-Spanish cultural relations. His recent book *When Mirrors are Windows: A View of A.K. Ramanujan's Poetics*, published by Oxford University Press in June 2016, is a groundbreaking work on one of the most influential international scholars, translators and poets of post-Independence India.

Company Profile

Casa de la India is the Indian cultural Centre in Spain, created in 2003 by the University of Valladolid, the City Council of Valladolid, and the Republic of India (Embassy of India and ICCR).

Joan Rosás



Head of International Financial Institutions
Caixabank
T: +34 91 659 99 16
W: www.caixabank.com

Personal Profile

Joan Rosás Xicota is the Head of International Relations of CaixaBank. He is also a member of the Coordination Committees of the European Savings and Retail Banks Group (ESBG) that includes 900 European financial institutions and the World Savings and Retailing Bank Institute (WSBI) which comprises 6.000 banks from all over the world.

He joined "la Caixa" in 1993 and has participated in its internationalization process since the very beginning. From 1989 to 1993 he was the Director of Planning and Control and subsequently of Emerging Markets in BBV New York. In 2003 and 2004 he was a member of an Expert Panel, appointed by the European Commission to assess the results of the Action Plan for the Integration of Financial Services. Mr. Rosás is a member of the Spanish Chapter of the Club of Rome and is also Secretary General of the Barcelona International Office of Club of Rome. He is Vice Chairman of the Spain-India Foundation. He is also a member of the Board of Trustees of the Spain-US Council, Spain-China Foundation and Latin American Entrepreneurial Forum.

He has a PhD in Economics and a Law Degree from the University of Barcelona. He also holds a Master Degree in International Affairs from the George Washington University and a Diploma in Finance from the New York University.

Company Profile

CaixaBank is the leading retail bank in Spain, with the largest customer base, a robust balance sheet and a culture drawing on deeply engrained values. Its business model is based on specialisation, with a value proposition tailored to each segment; a comprehensive offering of products and services; the largest branch network in the country; a multi-channel approach and reach; and a team of highly-trained specialists. CaixaBank's priorities include: achieving exacting quality of service standards; a firm commitment to mobility and digitalisation; and a determination to be set apart by its proximity, robust financial position, capacity for innovation and social responsibility.

Carlos Sallé



Director of Energy Policies
Iberdrola Group
W: www.iberdrola.com

Personal Profile

Industrial Engineer for the ETSII (School of Industrial Engineering) in the Universidad Politécnica de Madrid. From 1987 to July 1995 he worked in areas related with system operation in Red Eléctrica de España (the Spanish Transmission System Operator). He subsequently held various positions at the first electricity regulator in Spain (Comisión del Sistema



Eléctrico Nacional).

From January to April 1998 he was member of the management team in charge of launching and setting up the Market Operator Company, as Operations Manager.

In April 1998 he returned to the electricity regulator as Market and Operation Director. After the functions of the former CNSE were integrated into the new Energy Commission (CNE), in January 2000 he was appointed Director of Electricity.

In February 2001 he joined the consultancy firm NERA (National Economic Research Associates), where he held the position of Associate Manager for the Energy Area.

In September 2001 he joined IBERDROLA Group as Regulation Director, and was later appointed as Director of Energy Policies.

He is a Member of UNECE PPP Business Advisory Board since January, 2014.

Javier San-Miguel Armendáriz



Director, Commercial Department
Wind Energy
Ingeteam Power Technology, S.A.
Avda. Ciudad de la Innovación, 13
31621, Sarriguren, Navarra
T: +34 948 288 000
W: www.ingeteam.com

Personal Profile

Javier San Miguel Armendáriz, Sales Director for the Wind Business of Ingeteam Power Technology. Chartered Industrial Engineer with Mechanical and Electrical Degrees awarded by the Public University of Navarra and Staffordshire University. Qualified for PhD studies in Power Electronics in the University of Birmingham.

His multidisciplinary academic background was put to the test with marine ship propulsion, electric railway traction and conventional electrical generation projects until joining the launch team of DeWind UK, first wind turbine manufacturer in that country. The industrial experience accrued from concept developments to technology transfers and internationalization of operations has always been of great value also in its later commercial roles as Strategy & Wind Business Manager in the Spanish Renewable Energy Center and his current job leading the development of global market opportunities for Ingeteam.

Company Profile

Ingeteam is an international company specialised in power and control electronics products, electrical machines, and electrical engineering and automation projects. The rich offer portfolio is rounded off with competent multi-technology operation & maintenance services.

Ingeteam develops its products in the following key sectors: wind, PV, hydro and fuel power generation; metal processing industry; marine propulsion, railway

traction and power grid, including substations.

R&D is the backbone of Ingeteam business activity, being essential for delivering cost competitive solutions while seeking systems with top energy performance.

The company operates worldwide, with nearly 4000 employees.

Business interests in India

Ingeteam trust the medium and long term opportunities of the Indian wind market and also realises the competitive export potential of the country. Therefore, a Wind Power Converter factory has been set up in Chennai with the vocation of providing first class products to both local and international manufacturers operating in the Asian market.

Fidel Sendagorta Gómez del Campillo



Director General for North America,
Asia and the Pacific
Ministry of Foreign Affairs and
Cooperation
Calle Serrano Galvache, 26
28033 Madrid
T: + 34 91 379 97 00
W: www.exteriores.gob.es

Personal Profile

Mr. Fidel Sendagorta was appointed Director General for North America, Asia and the Pacific on June 26th, 2015. He was Ambassador to Egypt from October 2010 to May 2014. Previously, he was Director General of Foreign Affairs for the Mediterranean, Maghreb and Middle East (2008-2011), Ambassador at large for Mediterranean Affairs (2007-2008) and Deputy Director General of the Office for Analysis and Forecasting at the Ministry of Foreign Affairs.

As a Diplomat since 1984, he has served in several diplomatic posts at the Embassies of Spain in Tokyo, Havana and Rabat, as well as at the Permanent Representation of Spain to the European Union in Brussels. At the Ministry of Foreign Affairs, he also was Advisor to the Secretary of State for International Cooperation and Iberoamerica from 1991 to 1993 and from 1993 to 1996, he was Deputy Director at the Minister's Office.

Mr. Sendagorta holds a law degree from the Complutense University of Madrid and a Diploma on International Studies from the Diplomatic School of the Spanish Ministry of Foreign Affairs.

From 2003 to 2008 he was Professor at the Diplomatic School and he published the essay "Europa entre dos luces: declive o resurgimiento" (Biblioteca Nueva, Madrid 2007). Besides that, he is a member of the Scientific Council of the Elcano Royal Institute for International and Strategic Studies.

Company Profile

The Ministry of Foreign Affairs and Cooperation plans, directs, implements and assesses Spain's foreign



policy and development cooperation policy, following the Government's guidelines and applying the principle of unity of external action.

Cristina Serrano Leal



*Director General for International Economic Relations
Ministry of Foreign Affairs and Cooperation
T: +34 91 379 97 00
W: www.exteriores.gob.es*

Personal Profile

I belong to the Special Corps of Government Economists and Trade Specialists of the Spanish Ministry of Economy, more than 20 year experience in international affairs. Ph. D. in Economics, University of Madrid (Spain).

Currently Director General for International Economic Relations, Ministry for Foreign Affairs, in charge of leading Spain's bilateral economic relations with third countries worldwide, together with Spanish Embassies abroad, as well as fostering multilateral economic agreements and Spain's interests and representation in various international organizations (OECD, IOCA, IAE...).

09/2016-04/2017: Deputy Director General for Trade Policy with Latin America and North America, responsible for developing Spain's trade policy in LATAM and North America. Together with 24 Spanish Economic and Trade Missions in the Americas, my aim was to develop bilateral trade and investment relations, facilitate financing to exporters, and Spanish position in EU Trade negotiations, such as TTIP, CETA, Mercosur and Mexico FTA.

09/2010 to 09/2015: Economic and Trade Counselor, Spain's Permanent Representation to the EU, where I represented Spain in the Trade Policy Committee, (TPC), Council Group in charge of trade and investment issues in EU Free Trade Agreements and WTO negotiations.

10/03 to 08/10: Deputy Director General for Economic and Financial Affairs of the European Union, in the Ministry for Foreign Affairs, State Secretary for European Affairs, responsible for developing Spanish position and coordinating ECOFIN and EU budgetary issues, dealing with European Institutions. Previously, during 1997-2003: Executive Senior Adviser and Vice Deputy Director General. I started my career in 02/94 as a Counselor in the Ministry of Finance.

Author of one book on EU finances and more than 50 publications on EU affairs and international economics. Counselor to the Spanish ECA (CESCE) and Cooperation Agency (AECID), among other companies.

Jayshree Sengupta



*Senior Fellow
Observer Research Foundation
20, Rouse Avenue Institutional Area
New Delhi — 110002
T: + 91 011 43520020
M: jayshrees@orfonline.org
W: www.orfonline.org*

Personal Profile

Jayshree Sengupta is a Senior Fellow in the Observer Research Foundation, New Delhi. Her work focuses on the Indian economy and development, regional cooperation related to SAARC, BRICS, ASEAN, US and the EU. She writes on social sectors like health, education, unemployment, inequality, agriculture, banking, trade, investment and urban development. She studied Economics at the Delhi School of Economic and London School of Economics. She did MA from Delhi School of Economics, MSc and MPhil in Economics from LSE. She was a lecturer in Economics at Miranda House and Indraprastha College, University of Delhi. She has worked in ICRIER, NCAER and Institute of Manpower Research-- some of the major think tanks in New Delhi. She worked as a consultant in the World Bank (Washington DC), OECD (Paris) and the National Institute of Economic and Social Research, London. She co-authored a book with Professor Sandro Sideri of Institute of Social Studies, The Hague, Holland on "1992 Single European Market and the Third World".

She worked as a Consulting Editor at the Observer of Business and Politics, New Delhi and in Hindustan Times from 1998 to 2004. At ORF she has written a book "A Nation in Transition, Understanding the Indian Economy" in 2008. She has edited a book "Global Meltdown EU and India perspectives" (2012). She has written for all major Indian newspapers in the past and is a columnist with the Tribune. She has presented scholarly papers at international conferences.

Company Profile

ORF seeks to lead and aid policy thinking towards building a strong and prosperous India in a fair and equitable world. It sees India as a country poised to play a leading role in the knowledge age – a role in which it shall be increasingly called upon to proactively ideate in order to shape global conversations, even as it sets course along its own trajectory of long-term sustainable growth. ORF helps discover and inform India's choices. It carries Indian voices and ideas to forums shaping global debates. It provides non-partisan, independent, well-researched analyses and inputs to diverse decision-makers in governments, business communities, and academia and to civil society around the world.



Venkatesh Varma



*Ambassador Extraordinary and
Plenipotentiary of the Republic of
India to the Kingdom
of Spain
Embassy of India in Madrid
Avenida Pio XII, 30-32
28016 Madrid
T: +34 91 309 88 70*

M: amb@embassyindia.es

W: www.embassyindia.es

Personal Profile

Joined Indian Foreign Service in August 1988.

Education Qualifications: M.A., M.Phil International Relations (Disarmament Studies)

Personal Information: Married

Earlier positions:

Third Secretary/Second Secretary (Pol): Embassy of India in Moscow (February 1990- February 1992)

Second Secretary (Pol): Embassy of India in Tashkent (February 1992-April 1994)

Embassy of India

Under Secretary in Ministry of External Affairs:

External Affairs Minister in New Delhi (April 1994-May 1997)

First Secretary (Disarmament): Permanent Mission of India to the UN in Geneva (May 1997-July 2000)

First Secretary/Counsellor (Pol): Embassy of India in Moscow (August 2000-August 2003)

Director (Disarmament & International Security Affairs): Ministry of External Affairs in New Delhi (August 2003-May 2004)

Director: Prime Minister's Office in New Delhi (May 2004-August 2007)

Counsellor/Minister: Permanent Mission of India to the Conference on Disarmament in Geneva (August 2007-July 2010)

Joint Secretary (Disarmament & International Security Affairs): Ministry of External Affairs in New Delhi (July 2010-October 2013)

Ambassador and Permanent Representative of India to the Conference on Disarmament in Geneva (October 2013-November 2016)

Accredited as the Ambassador Extraordinary and Plenipotentiary of the Republic of India to the Kingdom of Spain in Madrid (19 January, 2017)

- First Recipient of the S.K. Singh Award for Excellence in the Indian Foreign Service, in 2010 for his contribution to the negotiation of the Civil Nuclear Initiative.
- Member of the UN GGE on Missiles and the UN GGE on Disarmament and Nuclear Non-Proliferation Education.
- Member of the Indian Delegation to the UNGA in 1998, 1999, 2003, 2004, 2005, 2008, 2009, 2010, 2011, 2012 and 2013.